

REVENUES

TABLE 7-3
GAS UTILITY INDUSTRY SALES REVENUES,
BY STATE AND CLASS OF SERVICE 2005
(\$ Thousands)

Division and State	Class of Service					
	Total	Residential	Commercial	Industrial	Electric Generation	Other
United States	\$96,909,188	\$55,679,597	\$22,653,478	\$13,750,730	\$4,718,417	\$106,966
New England	4,590,856	2,996,678	1,175,909	387,345	29,978	946
Connecticut	1,182,142	713,881	326,928	110,971	29,671	691
Maine	62,632	18,590	41,266	2,776	0	0
Massachusetts	2,636,801	1,827,490	571,075	238,136	0	100
New Hampshire	227,663	116,706	102,033	8,924	0	0
Rhode Island	401,920	282,352	109,307	10,107	0	154
Vermont	79,698	37,661	25,299	16,431	307	0
Middle Atlantic	16,670,829	11,229,566	4,533,882	389,802	501,754	15,825
New Jersey	4,795,044	2,988,918	1,146,932	167,669	491,523	1
New York	7,303,663	5,027,072	2,177,446	78,857	4,806	15,483
Pennsylvania	4,572,122	3,213,575	1,209,505	143,276	5,425	340
East North Central	19,445,212	14,072,490	4,230,563	991,801	149,854	504
Illinois	5,619,530	4,464,869	910,989	239,552	3,920	200
Indiana	2,634,563	1,730,723	693,061	210,714	29	37
Michigan	4,946,826	3,613,104	1,136,245	188,914	8,564	0
Ohio	3,604,987	2,699,029	784,601	117,941	3,411	6
Wisconsin	2,639,305	1,564,765	705,668	234,680	133,929	262
West North Central	8,184,593	5,014,927	2,406,104	683,005	80,441	116
Iowa	1,299,153	826,938	375,731	89,032	7,451	0
Kansas	1,059,076	780,481	231,098	46,765	731	0
Minnesota	2,733,751	1,442,320	911,733	331,709	47,952	36
Missouri	2,006,322	1,354,294	540,685	103,278	8,014	52
Nebraska	585,660	346,361	167,065	55,948	16,287	0
North Dakota	247,324	121,858	95,009	30,424	5	28
South Dakota	253,307	142,675	84,782	25,850	0	0
South Atlantic	8,779,412	4,924,158	2,477,061	1,349,352	26,902	1,939
Delaware	261,591	150,718	90,634	20,237	0	2
District of Columbia	247,379	186,342	61,002	0	0	35
Florida	665,457	317,963	318,281	20,468	8,600	145
Georgia	655,572	256,291	141,051	258,061	168	0
Maryland	1,385,221	1,044,771	313,712	23,747	2,177	814
North Carolina	1,781,870	982,318	540,362	256,787	2,272	131
South Carolina	1,302,357	423,584	291,352	573,626	13,684	111
Virginia	1,854,524	1,174,707	542,291	136,825	0	702
West Virginia	625,440	387,465	178,375	59,601	0	0
East South Central	5,373,870	2,573,025	1,507,751	1,232,464	60,579	51
Alabama	1,293,683	659,528	285,852	338,992	9,312	0
Kentucky	1,245,551	697,421	360,916	187,172	43	0
Mississippi	912,007	321,652	237,321	301,809	51,225	0
Tennessee	1,922,628	894,423	623,662	404,492	0	51
West South Central	17,239,962	3,999,809	2,081,008	7,741,218	3,417,591	336
Arkansas	740,829	458,815	238,167	43,846	0	1
Louisiana	3,010,268	539,893	281,526	1,957,661	231,071	116
Oklahoma	1,022,835	692,409	230,032	22,063	78,122	208
Texas	12,466,030	2,308,692	1,331,282	5,717,647	3,108,397	11
Mountain	5,857,555	3,658,573	1,698,949	167,984	326,419	5,629
Arizona	914,764	484,284	292,897	63,168	71,489	2,926
Colorado	1,887,488	1,278,107	554,528	6,440	48,326	88
Idaho	344,732	228,712	111,662	4,358	0	0
Montana	324,553	212,295	108,947	3,272	17	21
Nevada	872,135	453,599	187,842	23,219	206,074	1,403
New Mexico	544,095	370,460	155,280	17,880	472	3
Utah	847,379	563,749	246,197	36,272	42	1,119
Wyoming	122,408	67,366	41,597	13,376	0	70
Pacific	10,766,900	7,210,370	2,542,252	807,759	124,900	81,619
Alaska	347,891	103,291	42,682	94,160	107,758	0
California	7,922,490	5,708,838	1,708,262	420,058	4,092	81,240
Hawaii	69,973	15,962	46,814	7,198	0	0
Oregon	975,251	513,462	283,844	177,921	0	23
Washington	1,451,295	868,817	460,650	108,423	13,050	355

SECTION 8 END-USERS

	<u>2005</u>	<u>% Change</u> <u>2005/2004</u>
Gas Industry Sales Customers		
(Thousands)		
Total	64,395.0	+ 1.7
Residential	59,568.9	+ 1.8
Commercial	4,678.3	+ 0.8
Industrial	145.6	- 4.1

TABLE 8-1
GAS INDUSTRY SALES CUSTOMERS,
BY CLASS OF SERVICE 1996-2005
 (Thousands)

Year	Total	Residential	Commercial	Industrial ^a	Other
1996	60,043.7	55,222.3	4,642.6	176.5	2.4
1997	61,013.1	55,934.2	4,880.9	195.5	2.5
1998	61,528.1	56,517.2	4,824.6	182.8	3.4
1999	60,777.6	56,016.5	4,599.4	159.0	2.8
2000	61,262.3	56,493.5	4,609.8	156.7	2.3
2001	61,384.5	56,680.0	4,545.5	156.4	2.6
2002	62,034.2	57,292.7	4,590.0	149.2	2.4
2003	62,609.9	57,802.0	4,661.0	144.6	2.4
2004	63,296.5	58,501.1	4,641.0	151.8	2.6
2005	64,395.0	59,568.9	4,678.3	145.6	2.3

a. All electric generation end use included in the Industrial category.

TABLE 8-2
RESIDENTIAL END-USERS
1996-2005
(Thousands)

Year	Utility Delivery		Total	Other Delivery	Total Residential End-Users
	Sales	Transp.			
1996	52,918.1	41.4	52,959.5	2,304.2	55,263.7
1997	53,725.9	252.8	53,978.7	2,208.2	56,187.0
1998	54,319.5	800.3	55,119.8	2,198.7	57,318.5
1999	55,388.3	2,198.6	57,586.9	629.1	58,216.0
2000	56,274.9	2,978.3	59,253.2	218.7	59,471.9
2001	55,498.2	3,572.7	59,070.9	1,181.8	60,252.7
2002	56,935.1	3,874.4	60,782.4	357.6	61,140.0
2003	56,288.1	4,055.8	60,344.0	1,513.9	61,857.9
2004	56,837.5	3,968.0	60,805.5	1,663.6	62,469.1
2005	57,631.2	3,832.5	61,463.7	1,938.3	63,402.0

NOTE: For reporting purposes, Utility Delivery End-Users includes System Sales End-Users and Transportation End-Users by Investor-Owned Distributors and Municipally Owned Distributors. Other Deliveries to end-users includes sales and transportation end-users for deliveries by all others (pipelines, storage operators, etc.).

TABLE 8-3
COMMERCIAL END-USERS,
1996-2005
 (Thosands)

Year	Utility Delivery		Total	Other Delivery	Total Commercial End-Users
	Sales	Transp.			
1996	4,432.6	77.0	4,509.6	210.6	4,720.2
1997	4,683.1	121.9	4,805.0	199.4	5,004.4
1998	4,630.3	219.0	4,849.3	196.0	5,045.2
1999	4,523.5	409.5	4,933.1	77.0	5,010.1
2000	4,580.2	479.6	5,059.8	30.7	5,090.5
2001	4,409.1	480.8	4,889.9	140.2	5,030.1
2002	4,546.8	469.6	5,016.4	43.4	5,059.7
2003	4,505.6	487.4	4,993.0	157.9	5,150.9
2004	4,472.1	492.3	4,964.5	171.5	5,136.0
2005	4,490.5	494.2	4,984.7	193.5	5,178.2

NOTE: For reporting purposes, Utility Delivery End-Users includes System Sales End-Users and Transportation End-Users by Investor-Owned Distributors and Municipally Owned Distributors. Other Deliveries to end-users includes sales and transportation end-users for deliveries by all others (pipelines, storage operators, etc.).

TABLE 8-4
INDUSTRIAL END-USERS,
1996-2005
 (Thousands)

Year	Utility Delivery		Total	Other Delivery	Total Industrial End-Users
	Sales	Transp.			
1996	170.2	23.6	193.8	7.7	201.5
1997	186.4	42.1	228.6	6.2	234.8
1998	172.1	47.1	219.2	7.0	226.2
1999	154.3	69.6	223.9	4.4	228.3
2000	151.9	77.2	229.1	4.5	233.6
2001	150.1	60.6	210.7	5.3	216.1
2002	145.6	59.9	205.5	5.1	210.6
2003	139.1	58.4	197.6	7.9	205.4
2004	147.3	58.0	205.3	6.9	212.2
2005	141.2	56.7	197.9	6.9	204.7

NOTE: For reporting purposes, Utility Delivery End-Users includes System Sales End-Users and Transportation End-Users by Investor-Owned Distributors and Municipally Owned Distributors. Other Deliveries to end-users includes sales and transportation end-users for deliveries by all others (pipelines, storage operators, etc.).

END-USERS

TABLE 8-5
RESIDENTIAL END-USERS, BY STATE, 2005

(Thousands)

Division and State	Utility Delivery		Total	Other Delivery	Total Resid. End-Users
	Sales	Transp.			
United States	57,631.2	3,832.5	61,463.7	1,938.3	63,402.0
New England	2,097.9	0.6	2,098.5	44.7	2,143.2
Connecticut	474.8	0.4	475.2	0.0	475.2
Maine	18.6	0.0	18.6	0.0	18.6
Massachusetts	1,252.7	0.2	1,252.9	44.7	1,297.5
New Hampshire	94.5	0.0	94.5	0.0	94.5
Rhode Island	224.3	0.0	224.3	0.0	224.3
Vermont	33.0	0.0	33.0	0.0	33.0
Middle Atlantic	8,556.4	511.4	9,067.8	302.4	9,370.3
New Jersey	2,262.4	32.5	2,295.0	245.3	2,540.3
New York	3,927.8	300.4	4,228.2	1.2	4,229.4
Pennsylvania	2,366.2	178.5	2,544.6	56.0	2,600.6
East North Central	12,001.6	1,460.4	13,462.0	96.6	13,558.6
Illinois	3,562.4	181.6	3,744.0	60.4	3,804.4
Indiana	1,650.5	51.1	1,701.6	0.0	1,701.6
Michigan	3,065.0	115.1	3,180.1	7.6	3,187.8
Ohio	2,131.1	1,112.6	3,243.7	28.6	3,272.3
Wisconsin	1,592.6	0.0	1,592.6	0.0	1,592.6
West North Central	4,559.5	77.3	4,636.9	555.5	5,192.3
Iowa	367.7	0.0	367.7	482.4	850.1
Kansas	852.4	3.9	856.3	0.1	856.4
Minnesota	1,363.6	0.0	1,363.6	0.6	1,364.2
Missouri	1,348.7	0.0	1,348.7	0.0	1,348.7
Nebraska	423.9	73.5	497.3	4.0	501.3
North Dakota	114.2	0.0	114.2	0.0	114.2
South Dakota	89.0	0.0	89.0	68.5	157.5
South Atlantic	5,009.9	1,660.8	6,670.7	34.2	6,704.9
Delaware	137.1	0.0	137.1	0.0	137.1
District of Columbia	127.1	13.9	141.0	0.0	141.0
Florida	643.9	11.7	655.6	0.4	656.1
Georgia	322.8	1,448.0	1,770.8	0.0	1,770.8
Maryland	897.2	127.7	1,025.0	0.0	1,025.0
North Carolina	992.9	0.0	992.9	0.0	992.9
South Carolina	508.4	0.0	508.4	33.1	541.5
Virginia	1,006.8	59.6	1,066.3	0.0	1,066.3
West Virginia	373.6	a.	373.6	0.7	374.3
East South Central	2,958.6	26.7	2,985.3	73.0	3,058.3
Alabama	799.3	0.0	799.3	0.0	799.3
Kentucky	743.2	26.7	770.0	0.1	770.1
Mississippi	436.8	0.0	436.8	3.2	440.0
Tennessee	979.3	0.0	979.3	69.7	1,049.0
West South Central	6,291.3	0.0	6,291.3	20.4	6,311.8
Arkansas	555.8	0.0	555.8	0.1	555.9
Louisiana	896.8	0.0	896.8	0.2	897.0
Oklahoma	874.5	0.0	874.5	5.7	880.2
Texas	3,964.3	0.0	3,964.3	14.5	3,978.8
Mountain	4,337.1	63.3	4,400.4	810.3	5,210.7
Arizona	918.6	0.0	918.6	124.1	1,042.7
Colorado	1,524.8	0.0	1,524.8	0.0	1,524.8
Idaho	59.7	0.0	59.7	241.6	301.4
Montana	239.5	0.0	239.5	1.1	240.6
Nevada	688.1	0.0	688.1	0.0	688.1
New Mexico	86.7	0.0	86.7	443.5	530.3
Utah	743.8	0.0	743.8	0.0	743.8
Wyoming	75.9	63.3	139.2	0.0	139.2
Pacific	11,818.8	32.0	11,850.8	1.1	11,851.9
Alaska	107.3	0.0	107.3	1.1	108.4
California	10,092.5	32.0	10,124.4	0.0	10,124.4
Hawaii	26.2	0.0	26.2	0.0	26.2
Oregon	626.7	0.0	626.7	0.0	626.7
Washington	966.2	0.0	966.2	0.0	966.2

a. – Less than 50

END-USERS

TABLE 8-6
COMMERCIAL END-USERS, BY STATE, 2005
(Thousands)

Division and State	Utility Delivery		Total	Other Delivery	Total Commercial End-Users
	Sales	Transp.			
United States	4,490.5	494.2	4,984.7	193.5	5,178.2
New England	208.7	13.1	221.7	3.3	225.0
Connecticut	48.5	4.1	52.6	0.0	52.6
Maine	7.7	0.5	8.2	0.0	8.2
Massachusetts	109.7	7.2	116.9	3.3	120.2
New Hampshire	15.9	0.4	16.3	0.0	16.3
Rhode Island	22.2	0.9	23.1	0.0	23.1
Vermont	4.8	0.0	4.8	0.0	4.8
Middle Atlantic	715.6	97.6	813.2	24.8	838.0
New Jersey	187.5	18.0	205.5	20.5	226.0
New York	321.9	56.9	378.9	a.	378.9
Pennsylvania	206.1	22.7	228.9	4.3	233.1
East North Central	900.0	195.8	1,095.8	7.8	1,103.6
Illinois	196.1	57.3	253.4	5.1	258.5
Indiana	146.9	12.0	158.9	0.0	158.9
Michigan	240.2	12.8	253.0	0.3	253.3
Ohio	162.9	112.5	275.4	2.4	277.8
Wisconsin	154.0	1.2	155.1	0.0	155.1
West North Central	461.9	25.2	487.1	59.5	546.5
Iowa	47.1	0.4	47.5	50.3	97.8
Kansas	79.7	5.9	85.6	a.	85.6
Minnesota	126.1	0.1	126.1	0.2	126.3
Missouri	141.1	1.1	142.1	a.	142.1
Nebraska	39.3	17.6	56.9	0.5	57.4
North Dakota	16.4	0.1	16.5	0.0	16.5
South Dakota	12.3	a.	12.3	8.5	20.8
South Atlantic	431.8	137.2	569.0	4.1	573.1
Delaware	12.0	a.	12.1	a.	12.1
District of Columbia	7.2	3.2	10.4	0.0	10.4
Florida	40.9	14.5	55.4	0.1	55.5
Georgia	31.9	96.3	128.1	0.0	128.1
Maryland	58.1	15.6	73.8	a.1	73.8
North Carolina	109.1	0.1	109.2	0.0	109.2
South Carolina	53.1	a.	53.2	3.8	57.0
Virginia	83.5	7.1	90.6	0.0	90.6
West Virginia	35.9	0.5	36.4	0.1	36.5
East South Central	313.8	3.8	317.7	10.6	328.3
Alabama	64.4	0.1	64.5	0.0	64.5
Kentucky	81.6	3.6	85.2	a.	85.2
Mississippi	53.4	a.	53.4	0.4	53.8
Tennessee	114.5	0.1	114.6	10.2	124.8
West South Central	520.4	3.1	523.4	5.9	529.3
Arkansas	69.9	0.1	70.0	a.	70.0
Louisiana	57.9	0.0	57.9	a.	58.0
Oklahoma	76.4	1.8	78.2	0.5	78.7
Texas	316.2	1.1	317.3	5.3	322.6
Mountain	329.9	9.4	339.3	77.4	416.7
Arizona	44.5	0.1	44.6	11.9	56.6
Colorado	137.3	0.2	137.5	0.0	137.5
Idaho	7.6	a.	7.6	25.7	33.4
Montana	30.9	0.2	31.1	0.2	31.3
Nevada	37.0	0.1	37.1	0.0	37.1
New Mexico	8.3	0.0	8.3	39.5	47.7
Utah	55.1	a.	55.2	0.0	55.2
Wyoming	9.2	8.7	17.9	0.0	17.9
Pacific	608.3	9.1	617.3	0.2	617.5
Alaska	12.6	1.3	13.9	0.2	14.1
California	427.2	7.7	434.9	a.	434.9
Hawaii	2.6	0.0	2.6	0.0	2.6
Oregon	73.5	a.	73.5	0.0	73.5
Washington	92.4	a.	92.4	0.0	92.4

a. – Less than 50

END-USERS

TABLE 8-7
INDUSTRIAL END-USERS, BY STATE, 2005
(Thousands)

Division and State	Utility Delivery		Total	Other Delivery	Total Industrial End-Users
	Sales	Transp.			
United States	141.2	56.7	197.9	6.9	204.7
New England	10.4	5.8	16.2	a.	16.2
Connecticut	2.6	0.8	3.4	0.0	3.4
Maine	a.	0.0	0.1	a.	0.1
Massachusetts	7.5	4.5	12.0	a.	12.0
New Hampshire	0.1	0.3	0.4	a.	0.4
Rhode Island	0.1	0.1	0.2	0.0	0.2
Vermont	a.	a.	a.	0.0	a.
Middle Atlantic	12.5	4.3	16.8	0.2	17.0
New Jersey	7.3	1.0	8.3	0.2	8.5
New York	1.7	1.2	2.9	a.	2.9
Pennsylvania	3.5	2.1	5.6	a.	5.6
East North Central	42.1	19.8	61.9	0.2	62.1
Illinois	18.9	10.4	29.3	0.1	29.4
Indiana	4.0	1.8	5.8	a.	5.8
Michigan	8.6	1.4	10.1	a.	10.1
Ohio	3.3	4.9	8.3	0.1	8.3
Wisconsin	7.2	1.3	8.5	a.	8.5
West North Central	8.6	12.6	21.2	2.6	23.8
Iowa	0.7	0.2	0.8	0.9	1.7
Kansas	2.6	4.2	6.7	1.6	8.3
Minnesota	1.3	0.1	1.4	a.	1.4
Missouri	3.0	0.5	3.5	a.	3.5
Nebraska	0.6	7.4	8.0	a.	8.0
North Dakota	0.2	a.	0.2	a.	0.2
South Dakota	0.4	0.1	0.5	a.	0.5
South Atlantic	6.6	4.6	11.2	0.2	11.4
Delaware	0.1	a.	0.2	a.	0.2
District of Columbia	0.0	0.0	0.0	0.0	0.0
Florida	0.2	0.2	0.4	a.	0.4
Georgia	0.9	2.6	3.4	a.	3.5
Maryland	1.0	0.3	1.3	a.	1.3
North Carolina	2.1	0.8	2.9	0.0	2.9
South Carolina	1.2	0.2	1.4	0.1	1.5
Virginia	1.0	0.4	1.4	a.	1.4
West Virginia	0.1	0.1	0.1	a.	0.1
East South Central	6.5	1.1	7.5	0.6	8.1
Alabama	2.5	0.3	2.7	a.	2.8
Kentucky	1.2	0.5	1.7	a.	1.7
Mississippi	1.1	a.	1.1	0.1	1.2
Tennessee	1.8	0.3	2.0	0.5	2.5
West South Central	10.3	1.7	12.0	2.2	14.2
Arkansas	0.7	0.2	0.9	0.2	1.1
Louisiana	0.7	a.	0.7	0.4	1.1
Oklahoma	1.8	0.6	2.4	0.4	2.9
Texas	7.1	0.8	8.0	1.2	9.1
Mountain	1.9	4.4	6.3	0.8	7.2
Arizona	0.3	0.1	0.4	a.	0.4
Colorado	0.4	4.0	4.3	a.	4.3
Idaho	0.1	a.	0.1	0.1	0.2
Montana	0.5	0.2	0.7	a.	0.7
Nevada	0.2	a.	0.2	a.	0.2
New Mexico	0.3	0.0	0.3	0.7	1.0
Utah	0.1	0.1	0.2	a.	0.2
Wyoming	0.1	0.1	0.1	a.	0.1
Pacific	42.4	2.4	44.8	a.	44.9
Alaska	a.	a.	a.	a.	a.
California	38.2	2.0	40.2	a.	40.2
Hawaii	a.	0.0	a.	0.0	a.
Oregon	1.0	0.1	1.1	a.	1.1
Washington	3.3	0.2	3.5	a.	3.5

a. – Less than 50