

REVENUES

TABLE 7-4
GAS INDUSTRY TRANSPORTATION BY STATE 2008 - 2011
(\$ Thousands)

Division and State	2008	2009	2010	2011
UNITED STATES	\$6,018,439	\$6,435,184	\$7,363,745	\$7,512,030
New England	289,759	305,508	332,501	397,967
Connecticut	80,856	85,275	78,631	90,529
Maine	21,369	18,569	19,185	14,319
Massachusetts	152,678	166,410	199,237	250,702
New Hampshire	14,615	15,924	14,661	17,532
Rhode Island	19,996	19,073	20,501	24,650
Vermont	246	257	286	235
Middle Atlantic	1,618,687	1,800,346	2,321,806	2,200,150
New Jersey	356,289	354,423	441,700	476,468
New York	885,129	1,037,503	1,468,968	1,304,532
Pennsylvania	377,269	408,419	411,138	419,149
East North Central	1,654,060	1,830,982	2,008,427	2,094,525
Illinois	337,853	382,298	392,288	393,695
Indiana	140,111	145,902	132,491	137,956
Michigan	211,896	219,888	284,438	298,954
Ohio	882,759	1,009,091	1,116,630	1,184,703
Wisconsin	81,442	73,802	82,580	79,218
West North Central	257,892	236,474	244,771	280,185
Iowa	56,658	40,631	41,204	43,070
Kansas	62,298	61,033	61,176	84,730
Minnesota	24,715	25,158	33,330	44,168
Missouri	45,002	43,954	42,112	43,263
Nebraska	59,399	55,705	54,311	52,900
North Dakota	1,625	1,545	2,294	2,411
South Dakota	8,196	8,448	10,344	9,644
South Atlantic	963,943	999,583	1,034,831	1,105,676
Delaware	9,279	10,549	10,638	13,370
District of Columbia	60,672	65,060	65,941	61,199
Florida	119,676	132,550	143,991	148,868
Georgia	388,398	391,143	392,142	410,525
Maryland	164,317	165,186	175,173	203,501
North Carolina	89,789	88,888	89,779	95,623
South Carolina	29,817	39,417	38,028	38,921
Virginia	80,807	85,584	94,808	107,982
West Virginia	21,189	21,207	24,332	25,687
East South Central	158,203	165,729	173,117	171,425
Alabama	63,360	66,159	66,525	64,148
Kentucky	42,167	43,133	50,622	51,039
Mississippi	18,493	19,450	15,647	16,278
Tennessee	34,183	36,988	40,324	39,962
West South Central	296,764	303,252	411,145	427,227
Arkansas	55,818	55,938	22,150	24,557
Louisiana	66,692	73,189	92,995	74,898
Oklahoma	57,915	62,214	56,818	53,597
Texas	116,338	111,912	239,181	274,175
Mountain	222,083	223,649	232,992	190,047
Arizona	16,379	20,210	23,179	25,233
Colorado	112,410	88,276	100,182	54,602
Idaho	10,393	8,883	8,496	8,688
Montana	3,540	24,282	20,214	22,465
Nevada	31,210	31,888	28,258	26,605
New Mexico	14,936	14,882	15,954	16,693
Utah	9,737	11,038	11,385	11,122
Wyoming	23,479	24,190	25,324	24,638
Pacific	557,048	569,660	604,155	644,828
Alaska	11,093	8,755	7,951	13,796
California	493,060	505,335	538,864	571,012
Hawaii	0	0	0	0
Oregon	18,272	18,403	19,564	21,269
Washington	34,623	37,167	37,775	38,751

REVENUES

TABLE 7-5
GAS UTILITY INDUSTRY TRANSPORTATION REVENUES BY STATE AND CLASS OF SERVICE – 2011
(\$ Thousands)

Division and State	TOTAL	Residential	Commercial	Industrial	Electric Generation
UNITED STATES	\$7,512,030	\$2,345,059	\$2,755,745	\$1,767,946	\$641,084
New England	397,967	25,956	223,943	137,277	10,791
Connecticut	90,529	4,673	48,698	29,409	7,749
Maine	14,319	0	6,362	7,388	569
Massachusetts	250,702	21,282	143,802	83,144	2,473
New Hampshire	17,532	0	10,720	6,812	0
Rhode Island	24,650	0	14,361	10,289	0
Vermont	235	0	0	235	0
Middle Atlantic	2,200,150	816,711	962,760	272,359	148,306
New Jersey	476,468	64,163	293,118	67,947	51,239
New York	1,304,532	651,985	483,697	77,211	91,626
Pennsylvania	419,149	100,562	185,945	127,201	5,441
East North Central	2,094,525	971,975	628,839	439,574	53,970
Illinois	393,695	126,880	163,773	92,269	10,768
Indiana	137,956	20,176	29,924	79,149	8,707
Michigan	298,954	86,001	102,184	88,416	22,354
Ohio	1,184,703	738,919	317,120	126,048	2,454
Wisconsin	79,218	0	15,838	53,692	9,688
West North Central	280,185	20,915	94,332	143,375	21,523
Iowa	43,070	0	9,109	32,233	1,728
Kansas	84,730	0	43,450	38,964	2,275
Minnesota	44,168	0	6,511	22,863	14,794
Missouri	43,263	0	15,700	25,279	2,284
Nebraska	52,900	20,915	17,938	13,606	442
North Dakota	2,411	0	438	1,973	0
South Dakota	9,644	0	1,186	8,457	0
South Atlantic	1,105,676	446,076	408,814	184,356	65,119
Delaware	13,370	0	4,671	8,700	0
District of Columbia	61,199	15,025	46,174	0	0
Florida	148,868	4,492	95,579	37,115	11,645
Georgia	410,525	308,294	89,554	10,730	683
Maryland	203,501	81,886	101,416	18,349	1,850
North Carolina	95,623	0	8,623	66,672	20,328
South Carolina	38,921	0	3,139	19,766	16,016
Virginia	107,982	36,376	43,799	13,800	13,995
West Virginia	25,687	4	15,859	9,224	601
East South Central	171,425	10,660	37,819	112,065	10,883
Alabama	64,148	0	20,357	41,111	2,680
Kentucky	51,039	9,151	9,179	30,805	1,903
Mississippi	16,278	1,509	2,030	7,645	5,094
Tennessee	39,962	0	6,252	32,504	1,206
West South Central	427,227	16	68,861	165,105	193,245
Arkansas	24,557	0	10,722	13,599	237
Louisiana	74,898	0	2,387	69,269	3,242
Oklahoma	53,597	0	20,470	20,532	12,595
Texas	274,175	16	35,283	61,705	177,171
Mountain	190,047	13,543	60,622	82,862	32,690
Arizona	25,233	0	8,237	11,815	5,181
Colorado	54,602	52	4,249	41,940	8,362
Idaho	8,688	0	1,861	6,828	0
Montana	22,465	126	13,460	6,790	2,089
Nevada	26,605	0	9,184	3,562	13,859
New Mexico	16,693	16	11,354	3,991	1,003
Utah	11,122	0	2,805	6,119	2,197
Wyoming	24,638	13,349	9,472	1,817	0
Pacific	644,828	39,207	269,755	230,973	104,558
Alaska	13,796	0	5,477	529	7,790
California	571,012	39,207	258,054	183,989	89,427
Hawaii	0	0	0	0	0
Oregon	21,269	0	1,050	18,848	1,371
Washington	38,751	0	5,174	27,606	5,971

SECTION 8 END USERS

	<u>2011</u>	<u>% Change 2011/2010</u>
GAS INDUSTRY SALES CUSTOMERS (Thousands)	65,087.7	+ 0.2
Residential	60,405.1	+ 0.3
Commercial	4,555.5	- 0.6
Industrial	125.0	- 3.4

END USERS

TABLE 8-1
GAS INDUSTRY SALES CUSTOMERS BY CLASS OF SERVICE
1996-2011
(Thousands)

Year	TOTAL	Residential	Commercial	Industrial ^a	Other
1996	60,043.7	55,222.3	4,642.6	176.5	2.4
1997	61,013.1	55,934.2	4,880.9	195.5	2.5
1998	61,528.1	56,517.2	4,824.6	182.8	3.4
1999	60,777.6	56,016.5	4,599.4	159.0	2.8
2000	61,262.3	56,493.5	4,609.8	156.7	2.3
2001	61,384.5	56,680.0	4,545.5	156.4	2.6
2002	62,034.2	57,292.7	4,590.0	149.2	2.4
2003	62,609.9	57,802.0	4,661.0	144.6	2.4
2004	63,296.5	58,501.1	4,641.0	151.8	2.6
2005	64,395.0	59,568.9	4,678.3	145.6	2.3
2006	65,019.5	60,146.5	4,733.5	137.7	1.8
2007	65,388.9	60,534.2	4,718.1	134.8	1.8
2008	65,486.8	60,654.2	4,702.5	128.1	2.1
2009	65,146.9	60,343.5	4,659.3	142.0	2.0
2010	64,960.2	60,246.4	4,582.4	129.4	2.1
2011	65,087.7	60,405.1	4,555.5	125.0	2.2

^aElectric generation end users are included in the Industrial category.

END USERS

TABLE 8-2
NATURAL GAS RESIDENTIAL END USERS
1996-2011
(Thousands)

Year	Utility Delivery			Other Delivery	Total Residential End Users
	Sales	Transp.	TOTAL		
1996	52,918.1	41.4	52,959.5	2,304.2	55,263.7
1997	53,725.9	252.8	53,978.7	2,208.2	56,187.0
1998	54,319.5	800.3	55,119.8	2,198.7	57,318.5
1999	55,388.3	2,198.6	57,586.9	629.1	58,216.0
2000	56,274.9	2,978.3	59,253.2	218.7	59,471.9
2001	55,498.2	3,572.7	59,070.9	1,181.8	60,252.7
2002	56,935.1	3,874.4	60,782.4	357.6	61,140.0
2003	56,288.1	4,055.8	60,344.0	1,513.9	61,857.9
2004	56,837.5	3,968.0	60,805.5	1,663.6	62,469.1
2005	57,631.2	3,832.5	61,463.7	1,938.3	63,402.0
2006	58,623.8	4,238.8	62,862.6	1,523.4	64,386.0
2007	60,428.3	4,329.5	64,820.8	106.4	64,927.2
2008	60,401.4	4,599.4	65,000.8	253.1	65,254.0
2009	60,211.0	4,969.0	65,180.0	136.7	65,316.7
2010	60,116.1	5,271.3	65,387.4	134.4	65,521.8
2011	60,274.3	5,530.0	65,804.3	134.2	65,938.5

NOTE: For reporting purposes, Utility Delivery includes system sales end users and transportation end users by investor-owned and municipally-owned distribution companies. Other Delivery includes sales and transportation end users of deliveries by all others (pipelines, storage operators, etc.).

END USERS

TABLE 8-3
NATURAL GAS COMMERCIAL END USERS
1996-2011
(Thousands)

Year	Utility Delivery			Other Delivery	Total Commercial End Users
	Sales	Transp.	TOTAL		
1996	4,432.6	77.0	4,509.6	210.6	4,720.2
1997	4,683.1	121.9	4,805.0	199.4	5,004.4
1998	4,630.3	219.0	4,849.3	196.0	5,045.2
1999	4,523.5	409.5	4,933.1	77.0	5,010.1
2000	4,580.2	479.6	5,059.8	30.7	5,090.5
2001	4,409.1	480.8	4,889.9	140.2	5,030.1
2002	4,546.8	469.6	5,016.4	43.4	5,059.7
2003	4,505.6	487.4	4,993.0	157.9	5,150.9
2004	4,472.1	492.3	4,964.5	171.5	5,136.0
2005	4,490.5	494.2	4,984.7	193.5	5,178.2
2006	4,582.6	536.6	5,119.2	155.6	5,274.9
2007	4,709.3	587.2	5,296.5	9.1	5,305.6
2008	4,680.8	604.5	5,285.3	22.0	5,307.3
2009	4,646.2	661.2	5,307.4	13.7	5,321.2
2010	4,569.8	716.0	5,285.8	13.3	5,299.1
2011	4,543.8	763.2	5,307.0	12.4	5,319.4

NOTE: For reporting purposes, Utility Delivery includes system sales end users and transportation end users by investor-owned and municipally-owned distribution companies. Other Delivery includes sales and transportation end users of deliveries by all others (pipelines, storage operators, etc.).

TABLE 8-4
NATURAL GAS INDUSTRIAL END USERS
1996-2011
 (Thousands)

Year	Utility Delivery			Other Delivery	Total Industrial End Users
	Sales	Transp.	TOTAL		
1996	170.2	23.6	193.8	7.7	201.5
1997	186.4	42.1	228.6	6.2	234.8
1998	172.1	47.1	219.2	7.0	226.2
1999	154.3	69.6	223.9	4.4	228.3
2000	151.9	77.2	229.1	4.5	233.6
2001	150.1	60.6	210.7	5.3	216.1
2002	145.6	59.9	205.5	5.1	210.6
2003	139.1	58.4	197.6	7.9	205.4
2004	147.3	58.0	205.3	6.9	212.2
2005	141.2	56.7	197.9	6.9	204.7
2006	134.1	59.6	193.7	6.1	199.8
2007	132.6	58.7	191.2	3.7	194.9
2008	125.8	66.8	192.7	1.8	194.5
2009	135.5	62.7	198.3	9.2	207.4
2010	120.0	60.4	183.4	9.1	192.5
2011	120.7	62.0	182.8	10.0	192.7

NOTE: For reporting purposes, Utility Delivery includes system sales end users and transportation end users by investor-owned and municipally-owned distribution companies. Other Delivery includes sales and transportation end users of deliveries by all others (pipelines, storage operators, etc.).

END USERS

TABLE 8-5
NATURAL GAS RESIDENTIAL END USERS BY STATE – 2011
(Thousands)

Division and State	Utility Delivery			Other Delivery	Total Residential End Users
	Sales	Transp.	TOTAL		
UNITED STATES	60,274.3	5,530.0	65,804.3	134.2	65,938.5
New England	2,285.0	2.8	2,287.8	0.0	2,287.8
Connecticut	494.1	0.9	495.0	0.0	495.0
Maine	22.5	0.0	22.5	0.0	22.5
Massachusetts	1,406.4	1.9	1,408.3	0.0	1,408.3
New Hampshire	97.4	0.0	97.4	0.0	97.4
Rhode Island	225.8	0.0	225.8	0.0	225.8
Vermont	38.8	0.0	38.8	0.0	38.8
Middle Atlantic	8,452.0	1,170.4	9,622.4	57.9	9,680.3
New Jersey	2,514.5	144.7	2,659.2	0.0	2,659.2
New York	3,551.7	800.8	4,352.5	1.2	4,353.7
Pennsylvania	2,385.8	224.9	2,610.7	56.7	2,667.4
East North Central	11,133.4	2,446.3	13,579.7	45.4	13,625.0
Illinois	3,588.9	261.9	3,850.8	5.2	3,856.0
Indiana	1,614.0	93.1	1,707.1	0.0	1,707.1
Michigan	2,938.3	207.4	3,145.7	8.2	3,153.9
Ohio	1,320.3	1,883.9	3,204.2	32.0	3,236.2
Wisconsin	1,671.8	0.0	1,671.8	0.0	1,671.8
West North Central	5,259.3	67.8	5,327.1	1.1	5,328.2
Iowa	883.3	0.0	883.3	0.4	883.7
Kansas	854.6	0.0	854.6	0.1	854.7
Minnesota	1,435.6	0.0	1,435.6	0.5	1,436.1
Missouri	1,342.9	0.0	1,342.9	0.0	1,342.9
Nebraska	446.7	67.8	514.5	0.0	514.5
North Dakota	125.4	0.0	125.4	0.0	125.4
South Dakota	170.9	0.0	170.9	0.0	170.9
South Atlantic	5,290.4	1,694.5	6,984.9	1.0	6,985.9
Delaware	152.0	0.0	152.0	0.0	152.0
District of Columbia	130.9	14.6	145.5	0.0	145.5
Florida	664.6	13.6	678.1	0.4	678.5
Georgia	321.5	1,418.5	1,740.0	0.0	1,740.0
Maryland	892.8	184.3	1,077.2	0.0	1,077.2
North Carolina	1,129.0	0.0	1,129.0	0.0	1,129.0
South Carolina	576.6	0.0	576.6	0.0	576.6
Virginia	1,081.6	63.5	1,145.0	0.0	1,145.0
West Virginia	341.5	a.	341.5	0.6	342.1
East South Central	3,027.1	28.9	3,056.1	6.6	3,062.6
Alabama	772.2	0.0	772.2	0.0	772.2
Kentucky	729.4	28.9	758.3	0.6	758.9
Mississippi	436.6	0.0	436.6	5.9	442.5
Tennessee	1,088.9	0.0	1,088.9	0.1	1,089.0
West South Central	6,677.7	0.0	6,677.7	20.0	6,697.7
Arkansas	551.7	0.0	551.7	0.1	551.8
Louisiana	897.4	0.0	897.4	0.2	897.5
Oklahoma	918.9	0.0	918.9	3.3	922.2
Texas	4,309.7	0.0	4,309.7	16.5	4,326.1
Mountain	5,692.3	37.3	5,729.6	1.3	5,730.8
Arizona	1,146.3	0.0	1,146.3	a.	1,146.3
Colorado	1,645.7	0.0	1,645.7	0.0	1,645.7
Idaho	350.9	0.0	350.9	0.0	350.9
Montana	257.3	0.5	257.8	1.3	259.0
Nevada	772.9	0.0	772.9	0.0	772.9
New Mexico	570.6	a.	570.6	0.0	570.6
Utah	830.2	0.0	830.2	0.0	830.2
Wyoming	118.4	36.7	155.2	a.	155.2
Pacific	12,457.0	82.1	12,539.0	1.2	12,540.2
Alaska	120.6	0.0	120.6	1.2	121.7
California	10,543.1	82.1	10,625.2	0.0	10,625.2
Hawaii	25.3	0.0	25.3	0.0	25.3
Oregon	688.7	0.0	688.7	0.0	688.7
Washington	1,079.3	0.0	1,079.3	0.0	1,079.3

a. – Less than 50

END USERS

TABLE 8-6
NATURAL GAS COMMERCIAL END USERS BY STATE – 2011
(Thousands)

Division and State	Utility Delivery			Other Delivery	Total Commercial End Users
	Sales	Transp.	TOTAL		
UNITED STATES	4,543.8	763.2	5,307.0	12.4	5,319.4
New England	221.2	27.4	248.6	0.0	248.6
Connecticut	50.2	4.9	55.0	0.0	55.0
Maine	8.1	1.6	9.7	0.0	9.7
Massachusetts	121.1	17.2	138.2	0.0	138.2
New Hampshire	15.2	2.0	17.2	0.0	17.2
Rhode Island	21.4	1.8	23.2	0.0	23.2
Vermont	5.3	0.0	5.3	0.0	5.3
Middle Atlantic	642.3	199.6	841.9	4.4	846.3
New Jersey	197.0	37.8	234.7	0.0	234.7
New York	255.4	122.5	378.0	a.	378.0
Pennsylvania	189.9	39.3	229.2	4.4	233.6
East North Central	845.3	289.0	1,134.3	3.3	1,137.6
Illinois	241.1	51.6	292.7	0.5	293.2
Indiana	143.2	18.1	161.3	0.0	161.3
Michigan	213.6	35.5	249.1	0.4	249.5
Ohio	83.5	182.7	266.2	2.4	268.6
Wisconsin	163.9	1.1	165.0	0.0	165.0
West North Central	526.6	25.3	552.0	0.1	552.1
Iowa	97.1	1.5	98.5	a.	98.5
Kansas	78.6	6.3	84.8	a.	84.9
Minnesota	132.6	0.2	132.8	0.1	132.9
Missouri	136.8	1.4	138.2	a.	138.2
Nebraska	40.9	15.7	56.6	a.	56.6
North Dakota	18.3	0.1	18.4	0.0	18.4
South Dakota	22.3	0.2	22.6	0.0	22.6
South Atlantic	436.0	149.0	585.0	0.4	585.4
Delaware	12.7	0.2	12.9	0.1	12.9
District of Columbia	6.5	3.6	10.1	0.0	10.1
Florida	41.1	20.3	61.4	0.1	61.6
Georgia	32.2	91.3	123.5	0.0	123.5
Maryland	53.8	22.0	75.8	a.	75.8
North Carolina	115.5	0.1	115.6	0.0	115.6
South Carolina	55.8	0.1	55.8	a.	55.8
Virginia	85.5	10.6	96.1	0.0	96.1
West Virginia	33.1	0.8	33.9	0.1	34.0
East South Central	326.2	4.8	331.0	0.8	331.9
Alabama	67.5	0.1	67.7	a.	67.7
Kentucky	80.0	4.6	84.6	a.	84.6
Mississippi	49.9	a.	49.9	0.8	50.6
Tennessee	128.8	0.1	128.9	a.	129.0
West South Central	525.0	6.6	531.6	2.9	534.5
Arkansas	67.4	0.4	67.8	a.	67.8
Louisiana	58.7	0.1	58.7	a.	58.7
Oklahoma	89.1	4.3	93.4	0.5	93.9
Texas	309.8	1.8	311.6	2.4	314.1
Mountain	438.4	10.3	448.7	0.3	449.0
Arizona	56.3	0.2	56.5	a.	56.5
Colorado	145.6	0.3	145.8	a.	145.8
Idaho	38.9	a.	38.9	0.0	38.9
Montana	33.7	0.4	34.0	0.3	34.3
Nevada	40.8	0.2	40.9	0.0	40.9
New Mexico	46.1	3.3	49.4	0.0	49.4
Utah	62.8	0.1	62.9	a.	62.9
Wyoming	14.3	5.9	20.1	0.0	20.1
Pacific	582.7	51.2	633.9	0.2	634.1
Alaska	12.5	0.3	12.8	0.2	13.0
California	390.2	50.8	441.0	a.	441.0
Hawaii	2.6	0.0	2.6	0.0	2.6
Oregon	77.8	a.	77.8	0.0	77.8
Washington	99.6	0.1	99.7	0.0	99.7

a – Less than 50