

REVENUES

TABLE 7-3
GAS UTILITY INDUSTRY SALES REVENUES BY STATE AND CLASS OF SERVICE – 2009
(\$ Thousands)

Division and State	TOTAL	Residential	Commercial	Industrial	Electric Generation	Other
UNITED STATES	\$77,674,865	\$50,499,614	\$18,451,388	\$6,170,463	\$2,406,413	\$146,987
New England	4,112,164	2,816,166	1,053,761	220,220	21,578	438
Connecticut	1,004,644	635,561	271,922	77,751	19,205	204
Maine	63,329	21,125	39,382	2,822	0	0
Massachusetts	2,313,727	1,688,230	522,916	100,460	2,014	107
New Hampshire	199,926	110,612	76,897	12,417	0	0
Rhode Island	425,104	305,591	110,476	8,910	0	127
Vermont	105,435	55,047	32,168	17,861	358	0
Middle Atlantic	14,261,207	10,887,474	3,043,517	186,842	129,937	13,438
New Jersey	4,067,340	3,200,992	705,774	39,063	121,512	0
New York	6,103,592	4,670,639	1,336,074	80,092	3,500	13,287
Pennsylvania	4,090,274	3,015,844	1,001,668	67,687	4,925	151
East North Central	15,446,616	11,378,644	3,402,149	620,326	45,258	240
Illinois	4,381,898	3,452,662	794,822	131,698	2,647	69
Indiana	2,068,356	1,414,715	534,387	119,200	19	36
Michigan	4,618,357	3,452,954	1,004,799	145,899	14,705	0
Ohio	2,120,144	1,625,956	439,154	54,385	649	0
Wisconsin	2,257,861	1,432,357	628,987	169,143	27,238	135
West North Central	7,133,654	4,568,015	2,054,784	487,404	23,237	213
Iowa	1,082,365	688,920	324,005	65,402	4,024	13
Kansas	1,038,143	789,173	213,734	33,035	2,201	0
Minnesota	2,132,623	1,199,235	717,644	205,770	9,919	54
Missouri	1,931,623	1,339,964	508,157	79,918	3,442	141
Nebraska	520,854	329,048	145,041	43,160	3,604	0
North Dakota	201,563	97,395	75,712	28,443	8	5
South Dakota	226,485	124,279	70,492	31,675	39	0
South Atlantic	7,173,403	4,511,754	2,074,420	563,773	22,882	574
Delaware	283,082	178,807	99,128	5,144	0	3
District of Columbia	184,578	142,578	41,997	0	0	2
Florida	590,825	300,707	253,894	19,915	16,219	90
Georgia	484,862	221,265	109,665	153,670	54	208
Maryland	1,151,537	896,024	240,009	13,553	1,901	49
North Carolina	1,541,474	935,118	508,312	96,810	1,154	80
South Carolina	824,147	405,082	228,997	186,480	3,553	35
Virginia	1,521,886	1,046,033	411,129	64,619	1	105
West Virginia	591,013	386,140	181,289	23,584	0	0
East South Central	4,200,604	2,306,805	1,256,033	631,130	6,399	237
Alabama	1,174,552	652,197	284,459	237,353	312	231
Kentucky	1,005,758	588,587	309,147	101,937	6,087	0
Mississippi	492,513	262,568	163,210	66,735	0	0
Tennessee	1,527,781	803,453	499,217	225,105	0	7
West South Central	10,139,152	3,784,209	1,731,722	2,927,186	1,694,160	1,876
Arkansas	700,457	445,136	231,587	23,733	0	0
Louisiana	1,372,107	480,233	227,683	600,222	63,948	20
Oklahoma	978,344	709,160	203,493	10,023	55,492	176
Texas	7,088,245	2,149,679	1,068,959	2,293,207	1,574,720	1,680
Mountain	5,777,417	3,717,956	1,641,852	111,941	289,829	15,839
Arizona	1,031,240	612,905	344,168	42,745	24,169	7,253
Colorado	1,599,137	1,134,952	447,729	3,860	10,598	1,998
Idaho	401,600	269,035	128,777	3,593	0	196
Montana	318,033	206,486	109,204	2,086	256	2
Nevada	998,784	510,673	209,904	22,286	254,184	1,737
New Mexico	427,243	308,300	107,867	10,084	439	553
Utah	847,658	583,150	239,833	20,435	183	4,057
Wyoming	153,722	92,456	54,370	6,853	0	43
Pacific	9,430,648	6,528,591	2,193,151	421,642	173,134	114,132
Alaska	498,552	204,473	134,761	19,331	139,988	0
California	5,897,904	4,480,726	1,053,303	218,144	33,146	112,586
Hawaii	77,646	18,552	52,546	6,548	0	0
Oregon	1,103,000	650,840	347,144	104,990	0	25
Washington	1,853,546	1,174,001	605,397	72,628	0	1,520

SECTION 8 END USERS

	<u>2009</u>	<u>% Change</u> <u>2009/2008</u>
GAS INDUSTRY SALES CUSTOMERS (Thousands)	65,146.9	- 0.5
Residential	60,343.5	- 0.5
Commercial	4,659.3	- 0.9
Industrial	142.0	+ 10.9

END USERS

TABLE 8-1
GAS INDUSTRY SALES CUSTOMERS BY CLASS OF SERVICE
1996-2009
(Thousands)

Year	TOTAL	Residential	Commercial	Industrial ^a	Other
1996	60,043.7	55,222.3	4,642.6	176.5	2.4
1997	61,013.1	55,934.2	4,880.9	195.5	2.5
1998	61,528.1	56,517.2	4,824.6	182.8	3.4
1999	60,777.6	56,016.5	4,599.4	159.0	2.8
2000	61,262.3	56,493.5	4,609.8	156.7	2.3
2001	61,384.5	56,680.0	4,545.5	156.4	2.6
2002	62,034.2	57,292.7	4,590.0	149.2	2.4
2003	62,609.9	57,802.0	4,661.0	144.6	2.4
2004	63,296.5	58,501.1	4,641.0	151.8	2.6
2005	64,395.0	59,568.9	4,678.3	145.6	2.3
2006	65,019.5	60,146.5	4,733.5	137.7	1.8
2007	65,388.9	60,534.2	4,718.1	134.8	1.8
2008	65,486.8	60,654.2	4,702.5	128.1	2.1
2009	65,146.9	60,343.5	4,659.3	142.0	2.0

^aElectric generation end users are included in the Industrial category.

END USERS

TABLE 8-2
NATURAL GAS RESIDENTIAL END USERS
1996-2009
(Thousands)

Year	Utility Delivery			Other Delivery	Total Residential End Users
	Sales	Transp.	TOTAL		
1996	52,918.1	41.4	52,959.5	2,304.2	55,263.7
1997	53,725.9	252.8	53,978.7	2,208.2	56,187.0
1998	54,319.5	800.3	55,119.8	2,198.7	57,318.5
1999	55,388.3	2,198.6	57,586.9	629.1	58,216.0
2000	56,274.9	2,978.3	59,253.2	218.7	59,471.9
2001	55,498.2	3,572.7	59,070.9	1,181.8	60,252.7
2002	56,935.1	3,874.4	60,782.4	357.6	61,140.0
2003	56,288.1	4,055.8	60,344.0	1,513.9	61,857.9
2004	56,837.5	3,968.0	60,805.5	1,663.6	62,469.1
2005	57,631.2	3,832.5	61,463.7	1,938.3	63,402.0
2006	58,623.8	4,238.8	62,862.6	1,523.4	64,386.0
2007	60,428.3	4,329.5	64,820.8	106.4	64,927.2
2008	60,401.4	4,599.4	65,000.8	253.1	65,254.0
2009	60,211.0	4,969.0	65,180.0	136.7	65,316.7

NOTE: For reporting purposes, Utility Delivery includes system sales end users and transportation end users by investor-owned and municipally-owned distribution companies. Other Delivery includes sales and transportation end users of deliveries by all others (pipelines, storage operators, etc.).

END USERS

TABLE 8-3
NATURAL GAS COMMERCIAL END USERS
1996-2009
(Thousands)

Year	Utility Delivery			Other Delivery	Total Commercial End Users
	Sales	Transp.	TOTAL		
1996	4,432.6	77.0	4,509.6	210.6	4,720.2
1997	4,683.1	121.9	4,805.0	199.4	5,004.4
1998	4,630.3	219.0	4,849.3	196.0	5,045.2
1999	4,523.5	409.5	4,933.1	77.0	5,010.1
2000	4,580.2	479.6	5,059.8	30.7	5,090.5
2001	4,409.1	480.8	4,889.9	140.2	5,030.1
2002	4,546.8	469.6	5,016.4	43.4	5,059.7
2003	4,505.6	487.4	4,993.0	157.9	5,150.9
2004	4,472.1	492.3	4,964.5	171.5	5,136.0
2005	4,490.5	494.2	4,984.7	193.5	5,178.2
2006	4,582.6	536.6	5,119.2	155.6	5,274.9
2007	4,709.3	587.2	5,296.5	9.1	5,305.6
2008	4,680.8	604.5	5,285.3	22.0	5,307.3
2009	4,646.2	661.2	5,307.4	13.7	5,321.2

NOTE: For reporting purposes, Utility Delivery includes system sales end users and transportation end users by investor-owned and municipally-owned distribution companies. Other Delivery includes sales and transportation end users of deliveries by all others (pipelines, storage operators, etc.).

END USERS

TABLE 8-4
NATURAL GAS INDUSTRIAL END USERS
1996-2009
(Thousands)

Year	Utility Delivery			Other Delivery	Total Industrial End Users
	Sales	Transp.	TOTAL		
1996	170.2	23.6	193.8	7.7	201.5
1997	186.4	42.1	228.6	6.2	234.8
1998	172.1	47.1	219.2	7.0	226.2
1999	154.3	69.6	223.9	4.4	228.3
2000	151.9	77.2	229.1	4.5	233.6
2001	150.1	60.6	210.7	5.3	216.1
2002	145.6	59.9	205.5	5.1	210.6
2003	139.1	58.4	197.6	7.9	205.4
2004	147.3	58.0	205.3	6.9	212.2
2005	141.2	56.7	197.9	6.9	204.7
2006	134.1	59.6	193.7	6.1	199.8
2007	132.6	58.7	191.2	3.7	194.9
2008	125.8	66.8	192.7	1.8	194.5
2009	135.5	62.7	198.3	9.2	207.4

NOTE: For reporting purposes, Utility Delivery includes system sales end users and transportation end users by investor-owned and municipally-owned distribution companies. Other Delivery includes sales and transportation end users of deliveries by all others (pipelines, storage operators, etc.).

END USERS

TABLE 8-5
NATURAL GAS RESIDENTIAL END USERS BY STATE – 2009
(Thousands)

Year	Utility Delivery			Other Delivery	Total Residential End Users
	Sales	Transp.	TOTAL		
UNITED STATES	60,211.0	4,969.0	65,180.0	136.7	65,316.7
New England	2,229.9	9.7	2,239.5	0.0	2,239.5
Connecticut	488.6	0.7	489.3	0.0	489.3
Maine	20.8	a.	20.8	0.0	20.8
Massachusetts	1,361.4	8.9	1,370.4	0.0	1,370.4
New Hampshire	96.9	a.	96.9	0.0	96.9
Rhode Island	224.8	0.0	224.8	0.0	224.8
Vermont	37.2	0.0	37.2	0.0	37.2
Middle Atlantic	8,590.2	931.4	9,521.6	58.1	9,579.8
New Jersey	2,563.5	71.9	2,635.3	0.0	2,635.3
New York	3,657.2	650.2	4,307.4	1.2	4,308.6
Pennsylvania	2,369.6	209.3	2,578.9	57.0	2,635.9
East North Central	11,329.9	2,204.3	13,534.2	46.7	13,580.9
Illinois	3,549.2	285.0	3,834.3	5.2	3,839.4
Indiana	1,569.1	93.6	1,662.7	0.0	1,662.7
Michigan	2,995.5	165.4	3,160.9	8.1	3,169.0
Ohio	1,559.5	1,660.2	3,219.7	33.5	3,253.2
Wisconsin	1,656.6	0.0	1,656.6	0.0	1,656.6
West North Central	5,235.0	70.6	5,305.6	1.0	5,306.6
Iowa	875.3	0.0	875.3	0.4	875.8
Kansas	855.5	0.0	855.5	0.1	855.5
Minnesota	1,423.3	0.0	1,423.3	0.5	1,423.7
Missouri	1,348.4	0.3	1,348.8	0.0	1,348.8
Nebraska	442.3	70.2	512.6	0.0	512.6
North Dakota	122.1	0.0	122.1	0.0	122.1
South Dakota	168.1	0.0	168.1	0.0	168.1
South Atlantic	5,281.8	1,632.9	6,914.6	1.0	6,915.6
Delaware	149.0	0.0	149.0	0.0	149.0
District of Columbia	129.7	13.7	143.4	0.0	143.4
Florida	659.7	14.0	673.7	0.4	674.1
Georgia	324.3	1,420.6	1,744.9	0.0	1,744.9
Maryland	939.0	128.8	1,067.8	0.0	1,067.8
North Carolina	1,102.0	0.0	1,102.0	0.0	1,102.0
South Carolina	565.8	0.0	565.8	0.0	565.8
Virginia	1,069.0	55.7	1,124.7	0.0	1,124.7
West Virginia	343.2	a.	343.2	0.6	343.8
East South Central	3,019.7	30.3	3,050.0	3.2	3,053.2
Alabama	782.8	0.0	782.8	0.0	782.8
Kentucky	721.0	30.3	751.3	0.1	751.4
Mississippi	433.7	0.0	433.7	3.0	436.6
Tennessee	1,082.2	0.0	1,082.2	0.1	1,082.3
West South Central	6,596.8	0.0	6,596.8	19.3	6,616.1
Arkansas	557.3	0.0	557.3	0.1	557.4
Louisiana	889.0	0.0	889.0	0.2	889.2
Oklahoma	921.0	0.0	921.0	3.5	924.5
Texas	4,229.5	0.0	4,229.5	15.6	4,245.1
Mountain	5,594.0	36.1	5,630.1	3.7	5,633.7
Arizona	1,130.0	0.0	1,130.0	0.0	1,130.0
Colorado	1,622.4	a.	1,622.4	0.0	1,622.4
Idaho	342.3	0.0	342.3	0.0	342.3
Montana	254.0	0.5	254.4	1.0	255.5
Nevada	760.4	0.0	760.4	0.0	760.4
New Mexico	559.6	a.	559.6	0.0	559.6
Utah	810.4	0.0	810.4	0.0	810.4
Wyoming	114.8	35.6	150.4	2.6	153.1
Pacific	12,333.8	53.8	12,387.6	3.7	12,391.3
Alaska	119.0	0.0	119.0	1.1	120.1
California	10,454.5	53.8	10,508.3	2.6	10,510.9
Hawaii	25.5	0.0	25.5	0.0	25.5
Oregon	675.6	0.0	675.6	0.0	675.6
Washington	1,059.2	0.0	1,059.2	0.0	1,059.2

a. – Less than 50

END USERS

TABLE 8-6
NATURAL GAS COMMERCIAL END USERS BY STATE – 2009
(Thousands)

Year	Utility Delivery			Other Delivery	Total Commercial End Users
	Sales	Transp.	TOTAL		
UNITED STATES	4,646.2	661.2	5,307.4	13.7	5,321.2
New England	242.8	19.4	262.2	0.0	262.2
Connecticut	50.1	4.4	54.5	0.0	54.5
Maine	7.4	1.4	8.8	0.0	8.8
Massachusetts	143.1	10.8	153.8	0.0	153.8
New Hampshire	15.4	1.5	16.9	0.0	16.9
Rhode Island	21.7	1.3	23.0	0.0	23.0
Vermont	5.1	0.0	5.1	0.0	5.1
Middle Atlantic	675.4	163.1	838.5	4.5	843.1
New Jersey	202.1	32.0	234.1	0.0	234.1
New York	273.1	102.5	375.6	a.	375.6
Pennsylvania	200.2	28.6	228.8	4.5	233.3
East North Central	877.5	255.0	1,132.6	3.7	1,136.3
Illinois	239.0	54.7	293.7	0.5	294.2
Indiana	138.7	16.9	155.6	0.0	155.6
Michigan	227.4	24.2	251.7	0.4	252.0
Ohio	109.7	158.0	267.7	2.9	270.6
Wisconsin	162.7	1.1	163.8	0.0	163.8
West North Central	526.1	25.5	551.5	0.1	551.7
Iowa	97.0	1.4	98.4	a.	98.4
Kansas	78.6	6.1	84.7	a.	84.7
Minnesota	131.5	0.2	131.7	0.1	131.8
Missouri	139.0	1.6	140.6	a.	140.6
Nebraska	40.4	16.0	56.4	a.	56.4
North Dakota	17.6	0.1	17.6	0.0	17.6
South Dakota	21.8	0.2	22.1	0.0	22.1
South Atlantic	440.5	144.2	584.7	0.3	585.0
Delaware	12.7	0.1	12.8	a.	12.8
District of Columbia	6.7	3.6	10.3	0.0	10.3
Florida	41.7	17.7	59.4	0.1	59.5
Georgia	34.6	92.8	127.3	0.0	127.3
Maryland	56.1	19.6	75.7	a.	75.8
North Carolina	113.5	0.1	113.6	0.0	113.6
South Carolina	55.8	0.1	55.8	a.	55.9
Virginia	86.1	9.6	95.7	0.0	95.7
West Virginia	33.3	0.6	33.9	0.1	34.0
East South Central	325.0	4.1	329.1	0.5	329.6
Alabama	67.5	0.1	67.6	a.	67.6
Kentucky	80.0	3.8	83.9	a.	83.9
Mississippi	50.2	a.	50.2	0.4	50.6
Tennessee	127.4	0.1	127.5	a.	127.5
West South Central	526.4	5.4	531.8	3.0	534.7
Arkansas	68.8	0.2	69.0	a.	69.0
Louisiana	58.3	a.	58.4	a.	58.4
Oklahoma	89.7	4.0	93.7	0.5	94.2
Texas	309.5	1.2	310.7	2.4	313.2
Mountain	435.3	9.1	444.4	1.1	445.5
Arizona	57.0	0.2	57.2	0.0	57.2
Colorado	145.5	0.2	145.6	a.	145.6
Idaho	38.2	a.	38.2	0.0	38.2
Montana	33.2	0.4	33.5	0.2	33.7
Nevada	41.1	0.2	41.3	0.0	41.3
New Mexico	45.9	2.8	48.8	0.0	48.8
Utah	60.7	a.	60.8	a.	60.8
Wyoming	13.6	5.3	18.9	0.9	19.8
Pacific	597.3	35.3	632.6	0.5	633.1
Alaska	12.7	0.4	13.0	0.2	13.2
California	406.3	34.9	441.2	0.3	441.5
Hawaii	2.5	0.0	2.5	0.0	2.5
Oregon	76.9	a.	76.9	0.0	76.9
Washington	98.9	0.1	99.0	0.0	99.0

a – Less than 50

END USERS

TABLE 8-7
NATURAL GAS INDUSTRIAL END USERS BY STATE – 2009
(Thousands)

Year	Utility Delivery			Other Delivery	Total Industrial End Users
	Sales	Transp.	TOTAL		
UNITED STATES	135.5	62.7	198.3	9.2	207.4
New England	20.1	2.8	22.9	a.	22.9
Connecticut	2.2	0.9	3.1	0.0	3.1
Maine	a.	0.1	0.1	0.0	0.1
Massachusetts	17.7	1.5	19.2	a.	19.2
New Hampshire	a.	0.1	0.2	0.0	0.2
Rhode Island	0.1	0.2	0.3	0.0	0.3
Vermont	a.	a.	a.	0.0	0.0
Middle Atlantic	14.1	5.8	19.8	a.	19.9
New Jersey	6.6	1.2	7.9	0.0	7.9
New York	4.9	2.4	7.3	a.	7.3
Pennsylvania	2.6	2.2	4.7	a.	4.7
East North Central	33.7	26.3	60.0	0.1	60.1
Illinois	15.1	8.8	23.8	a.	23.9
Indiana	2.9	2.3	5.2	a.	5.2
Michigan	8.6	9.6	18.2	a.	18.2
Ohio	2.3	4.4	6.7	0.1	6.7
Wisconsin	5.0	1.2	6.2	a.	6.2
West North Central	10.0	11.8	21.8	1.3	23.1
Iowa	1.3	0.3	1.6	a.	1.6
Kansas	3.2	3.4	6.6	1.1	7.8
Minnesota	1.4	0.1	1.5	a.	1.5
Missouri	2.8	0.5	3.3	a.	3.4
Nebraska	0.7	7.2	7.8	a.	7.9
North Dakota	0.2	a.	0.3	a.	0.3
South Dakota	0.5	0.1	0.6	a.	0.6
South Atlantic	5.5	3.5	9.1	0.1	9.2
Delaware	a.	0.1	0.1	a.	0.1
District of Columbia	0.0	0.0	0.0	0.0	0.0
Florida	0.1	0.5	0.6	a.	0.6
Georgia	1.0	1.3	2.2	a.	2.3
Maryland	0.8	0.4	1.2	a.	1.2
North Carolina	1.5	0.9	2.4	0.0	2.4
South Carolina	1.2	0.2	1.3	a.	1.4
Virginia	0.9	0.2	1.1	a.	1.1
West Virginia	a.	0.1	0.1	a.	0.1
East South Central	7.3	1.2	8.5	0.1	8.6
Alabama	2.8	0.2	3.0	a.	3.1
Kentucky	1.2	0.5	1.7	a.	1.7
Mississippi	1.0	0.1	1.1	0.1	1.1
Tennessee	2.4	0.3	2.7	a.	2.7
West South Central	3.8	2.0	5.8	7.4	13.2
Arkansas	0.6	0.2	0.7	0.3	1.0
Louisiana	0.6	a.	0.6	0.4	1.0
Oklahoma	1.4	0.7	2.1	0.5	2.6
Texas	1.3	1.0	2.3	6.3	8.6
Mountain	1.8	5.2	7.1	0.1	7.1
Arizona	0.3	0.1	0.4	a.	0.4
Colorado	0.3	4.8	5.1	a.	5.1
Idaho	0.1	0.1	0.2	a.	0.2
Montana	0.3	0.1	0.4	a.	0.4
Nevada	0.2	a.	0.2	a.	0.2
New Mexico	0.4	a.	0.5	a.	0.5
Utah	0.2	0.1	0.3	a.	0.3
Wyoming	0.1	a.	0.1	a.	0.1
Pacific	39.1	4.2	43.4	a.	43.4
Alaska	a.	a.	a.	0.0	0.0
California	35.1	3.7	38.9	a.	38.9
Hawaii	a.	0.0	0.0	0.0	0.0
Oregon	0.8	0.2	1.0	a.	1.1
Washington	3.1	0.3	3.4	a.	3.4

a – Less than 50