

REVENUES

TABLE 7-4
GAS INDUSTRY TRANSPORTATION REVENUE
BY STATE 2008 - 2013
(\$ Thousands)

Division and State	2008	2009	2010	2011	2012	2013
UNITED STATES	\$6,018,439	\$6,435,184	\$7,363,745	\$7,512,030	\$7,858,535	\$819,018
New England	289,759	305,508	332,501	397,967	409,212	492,108
Connecticut	80,856	85,275	78,631	90,529	101,334	113,452
Maine	21,369	18,569	19,185	14,319	19,050	20,471
Massachusetts	152,678	166,410	199,237	250,702	243,422	306,841
New Hampshire	14,615	15,924	14,661	17,532	18,881	19,996
Rhode Island	19,996	19,073	20,501	24,650	26,526	31,347
Vermont	246	257	286	235	0	0
Middle Atlantic	1,618,687	1,800,346	2,321,806	2,200,150	2,300,327	2,511,694
New Jersey	356,289	354,423	441,700	476,468	499,416	598,880
New York	885,129	1,037,503	1,468,968	1,304,532	1,320,848	1,372,255
Pennsylvania	377,269	408,419	411,138	419,149	480,063	540,559
East North Central	1,654,060	1,830,982	2,008,427	2,094,525	2,170,004	2,411,157
Illinois	337,853	382,298	392,288	393,695	398,918	468,168
Indiana	140,111	145,902	132,491	137,956	140,348	144,441
Michigan	211,896	219,888	284,438	298,954	334,770	334,700
Ohio	882,759	1,009,091	1,116,630	1,184,703	1,210,307	1,375,672
Wisconsin	81,442	73,802	82,580	79,218	85,661	88,176
West North Central	257,892	236,474	244,771	280,185	268,321	303,026
Iowa	56,658	40,631	41,204	43,070	45,831	50,661
Kansas	62,298	61,033	61,176	84,730	61,343	77,779
Minnesota	24,715	25,158	33,330	44,168	40,458	43,920
Missouri	45,002	43,954	42,112	43,263	47,021	47,888
Nebraska	59,399	55,705	54,311	52,900	61,304	67,710
North Dakota	1,625	1,545	2,294	2,411	2,372	2,559
South Dakota	8,196	8,448	10,344	9,644	9,993	12,509
South Atlantic	963,943	999,583	1,034,831	1,105,676	1,151,631	1,244,531
Delaware	9,279	10,549	10,638	13,370	14,495	15,724
District of Columbia	60,672	65,060	65,941	61,199	58,735	65,829
Florida	119,676	132,550	143,991	148,868	161,450	163,686
Georgia	388,398	391,143	392,142	410,525	413,345	415,496
Maryland	164,317	165,186	175,173	203,501	208,088	242,676
North Carolina	89,789	88,888	89,779	95,623	121,865	167,536
South Carolina	29,817	39,417	38,028	38,921	31,641	25,781
Virginia	80,807	85,584	94,808	107,982	116,877	121,896
West Virginia	21,189	21,207	24,332	25,687	25,136	25,906
East South Central	158,203	165,729	173,117	171,425	179,510	184,783
Alabama	63,360	66,159	66,525	64,148	73,430	77,040
Kentucky	42,167	43,133	50,622	51,039	51,898	55,117
Mississippi	18,493	19,450	15,647	16,278	15,424	12,703
Tennessee	34,183	36,988	40,324	39,962	38,757	39,923
West South Central	296,764	303,252	411,145	427,227	421,270	473,919
Arkansas	55,818	55,938	22,150	24,557	25,592	28,197
Louisiana	66,692	73,189	92,995	74,898	66,101	53,645
Oklahoma	57,915	62,214	56,818	53,597	51,325	49,317
Texas	116,338	111,912	239,181	274,175	278,252	342,761
Mountain	222,083	223,649	232,992	190,047	207,961	229,654
Arizona	16,379	20,210	23,179	25,233	29,604	34,422
Colorado	112,410	88,276	100,182	54,602	58,791	66,459
Idaho	10,393	8,883	8,496	8,688	9,524	10,339
Montana	3,540	24,282	20,214	22,465	22,130	24,171
Nevada	31,210	31,888	28,258	26,605	31,374	31,474
New Mexico	14,936	14,882	15,954	16,693	18,231	19,121
Utah	9,737	11,038	11,385	11,122	11,713	13,989
Wyoming	23,479	24,190	25,324	24,638	26,593	29,678
Pacific	557,048	569,660	604,155	644,828	750,299	968,146
Alaska	11,093	8,755	7,951	13,796	12,704	133,811
California	493,060	505,335	538,864	571,012	676,147	770,031
Hawaii	0	0	0	0	0	0
Oregon	18,272	18,403	19,564	21,269	20,900	21,132
Washington	34,623	37,167	37,775	38,751	40,548	43,172

REVENUES

TABLE 7-5
GAS UTILITY INDUSTRY TRANSPORTATION REVENUES BY STATE AND CLASS OF SERVICE – 2013
(\$ Thousands)

Division and State	TOTAL	Residential	Commercial	Industrial	Electric Generation
UNITED STATES	\$8,819,018	\$2,896,774	\$3,045,187	\$2,007,816	\$864,444
New England	492,108	34,466	289,322	157,173	11,143
Connecticut	113,452	7,618	62,901	34,739	8,190
Maine	20,471	0	10,421	9,482	569
Massachusetts	306,841	26,847	184,541	93,068	2,385
New Hampshire	19,996	0	12,217	7,779	0
Rhode Island	31,347	0	19,242	12,105	0
Vermont	0	0	0	0	0
Middle Atlantic	2,511,694	1,041,730	1,044,274	289,429	136,065
New Jersey	598,880	130,535	318,154	87,444	62,748
New York	1,372,255	740,628	492,040	74,599	64,829
Pennsylvania	540,559	170,567	234,081	127,386	8,488
East North Central	2,411,157	1,195,868	689,249	463,543	62,342
Illinois	468,168	150,796	203,496	103,589	10,268
Indiana	144,441	19,275	33,929	83,844	7,393
Michigan	334,700	98,712	116,600	96,838	22,549
Ohio	1,375,672	927,084	318,676	124,140	5,636
Wisconsin	88,176	0	16,548	55,132	16,496
West North Central	303,026	23,605	72,487	185,626	21,288
Iowa	50,661	0	11,188	37,642	1,831
Kansas	77,779	18	12,759	63,134	1,847
Minnesota	43,920	0	6,510	22,006	15,405
Missouri	47,888	0	18,642	27,544	1,702
Nebraska	67,710	23,587	21,403	22,216	504
North Dakota	2,559	0	593	1,966	0
South Dakota	12,509	0	1,391	11,118	0
South Atlantic	1,244,531	484,858	440,495	208,429	107,532
Delaware	15,724	0	6,372	9,352	0
District of Columbia	65,829	17,193	47,837	0	0
Florida	163,686	517	107,250	45,026	10,894
Georgia	415,496	315,047	86,553	12,202	512
Maryland	242,676	111,242	113,540	13,815	3,231
North Carolina	167,536	0	11,410	85,572	70,519
South Carolina	25,781	0	3,361	15,090	7,331
Virginia	121,896	40,857	47,634	18,457	14,596
West Virginia	25,906	2	16,538	8,916	450
East South Central	184,783	9,997	41,293	120,961	12,532
Alabama	77,040	0	22,819	46,716	7,504
Kentucky	55,117	8,468	10,122	34,849	1,678
Mississippi	12,703	1,529	1,718	6,788	2,668
Tennessee	39,923	0	6,635	32,607	681
West South Central	473,919	8	75,836	158,919	239,156
Arkansas	28,197	0	13,662	14,277	258
Louisiana	53,645	0	3,264	47,862	2,518
Oklahoma	49,317	0	20,507	21,359	7,452
Texas	342,761	8	38,403	75,421	228,928
Mountain	229,654	14,617	72,862	108,082	34,043
Arizona	34,422	0	12,008	16,752	5,662
Colorado	66,459	54	5,896	55,464	5,045
Idaho	10,339	0	2,406	7,933	0
Montana	24,171	110	14,312	6,840	2,909
Nevada	31,474	0	10,086	4,724	16,664
New Mexico	19,121	31	14,545	3,483	1,013
Utah	13,989	0	3,796	7,443	2,751
Wyoming	29,678	14,421	9,813	5,443	0
Pacific	968,146	91,626	319,370	315,654	240,343
Alaska	133,811	0	5,625	28,721	99,466
California	770,031	91,626	305,145	239,450	132,657
Hawaii	0	0	0	0	0
Oregon	21,132	0	1,402	18,312	1,417
Washington	43,172	0	7,197	29,171	6,804

SECTION 8 END USERS

	<u>2013</u>	<u>% Change 2013/2012</u>
GAS INDUSTRY SALES CUSTOMERS (Thousands)	64,406.0	- 0.4
Residential	59,788.4	- 0.4
Commercial	4,482.4	- 0.8
Industrial	123.2	+ 0.9

END USERS

TABLE 8-1
GAS INDUSTRY SALES CUSTOMERS BY CLASS OF SERVICE
1996-2013
(Thousands)

Year	TOTAL	Residential	Commercial	Industrial ^a	Other
1996	60,043.7	55,222.3	4,642.6	176.5	2.4
1997	61,013.1	55,934.2	4,880.9	195.5	2.5
1998	61,528.1	56,517.2	4,824.6	182.8	3.4
1999	60,777.6	56,016.5	4,599.4	159.0	2.8
2000	61,262.3	56,493.5	4,609.8	156.7	2.3
2001	61,384.5	56,680.0	4,545.5	156.4	2.6
2002	62,034.2	57,292.7	4,590.0	149.2	2.4
2003	62,609.9	57,802.0	4,661.0	144.6	2.4
2004	63,296.5	58,501.1	4,641.0	151.8	2.6
2005	64,395.0	59,568.9	4,678.3	145.6	2.3
2006	65,019.5	60,146.5	4,733.5	137.7	1.8
2007	65,388.9	60,534.2	4,718.1	134.8	1.8
2008	65,486.8	60,654.2	4,702.5	128.1	2.1
2009	65,146.9	60,343.5	4,659.3	142.0	2.0
2010	64,960.2	60,246.4	4,582.4	129.4	2.1
2011	65,087.7	60,405.1	4,555.5	125.0	2.2
2012	64,668.6	60,020.1	4,518.2	122.1	8.3
2013	64,406.0	59,788.4	4,482.4	123.2	12.1

^aElectric generation end users are included in the Industrial category.

END USERS

TABLE 8-2
NATURAL GAS RESIDENTIAL END USERS
1996-2013
(Thousands)

Year	Utility Delivery			Other Delivery	Total Residential End Users
	Sales	Transp.	TOTAL		
1996	52,918.1	41.4	52,959.5	2,304.2	55,263.7
1997	53,725.9	252.8	53,978.7	2,208.2	56,187.0
1998	54,319.5	800.3	55,119.8	2,198.7	57,318.5
1999	55,388.3	2,198.6	57,586.9	629.1	58,216.0
2000	56,274.9	2,978.3	59,253.2	218.7	59,471.9
2001	55,498.2	3,572.7	59,070.9	1,181.8	60,252.7
2002	56,935.1	3,874.4	60,782.4	357.6	61,140.0
2003	56,288.1	4,055.8	60,344.0	1,513.9	61,857.9
2004	56,837.5	3,968.0	60,805.5	1,663.6	62,469.1
2005	57,631.2	3,832.5	61,463.7	1,938.3	63,402.0
2006	58,623.8	4,238.8	62,862.6	1,523.4	64,386.0
2007	60,428.3	4,329.5	64,820.8	106.4	64,927.2
2008	60,401.4	4,599.4	65,000.8	253.1	65,254.0
2009	60,211.0	4,969.0	65,180.0	136.7	65,316.7
2010	60,116.1	5,271.3	65,387.4	134.4	65,521.8
2011	60,274.3	5,530.0	65,804.3	134.2	65,938.5
2012	59,883.1	6,603.9	66,487.0	137.5	66,624.5
2013	59,642.8	6,931.6	66,574.4	148.6	66,723.0

NOTE: For reporting purposes, Utility Delivery includes system sales end users and transportation end users by investor-owned and municipally-owned distribution companies. Other Delivery includes sales and transportation end users of deliveries by all others (pipelines, storage operators, etc.).

TABLE 8-3
NATURAL GAS COMMERCIAL END USERS
1996-2013
 (Thousands)

Year	Utility Delivery			Other Delivery	Total Commercial End Users
	Sales	Transp.	TOTAL		
1996	4,432.6	77.0	4,509.6	210.6	4,720.2
1997	4,683.1	121.9	4,805.0	199.4	5,004.4
1998	4,630.3	219.0	4,849.3	196.0	5,045.2
1999	4,523.5	409.5	4,933.1	77.0	5,010.1
2000	4,580.2	479.6	5,059.8	30.7	5,090.5
2001	4,409.1	480.8	4,889.9	140.2	5,030.1
2002	4,546.8	469.6	5,016.4	43.4	5,059.7
2003	4,505.6	487.4	4,993.0	157.9	5,150.9
2004	4,472.1	492.3	4,964.5	171.5	5,136.0
2005	4,490.5	494.2	4,984.7	193.5	5,178.2
2006	4,582.6	536.6	5,119.2	155.6	5,274.9
2007	4,709.3	587.2	5,296.5	9.1	5,305.6
2008	4,680.8	604.5	5,285.3	22.0	5,307.3
2009	4,646.2	661.2	5,307.4	13.7	5,321.2
2010	4,569.8	716.0	5,285.8	13.3	5,299.1
2011	4,543.8	763.2	5,307.0	12.4	5,319.4
2012	4,506.0	836.7	5,342.7	12.9	5,355.6
2013	4,469.2	878.6	5,347.8	14.2	5,361.9

NOTE: For reporting purposes, Utility Delivery includes system sales end users and transportation end users by investor-owned and municipally-owned distribution companies. Other Delivery includes sales and transportation end users of deliveries by all others (pipelines, storage operators, etc.).

END USERS

TABLE 8-4
NATURAL GAS INDUSTRIAL END USERS
1996-2013
(Thousands)

Year	Utility Delivery			Other Delivery	Total Industrial End Users
	Sales	Transp.	TOTAL		
1996	170.2	23.6	193.8	7.7	201.5
1997	186.4	42.1	228.6	6.2	234.8
1998	172.1	47.1	219.2	7.0	226.2
1999	154.3	69.6	223.9	4.4	228.3
2000	151.9	77.2	229.1	4.5	233.6
2001	150.1	60.6	210.7	5.3	216.1
2002	145.6	59.9	205.5	5.1	210.6
2003	139.1	58.4	197.6	7.9	205.4
2004	147.3	58.0	205.3	6.9	212.2
2005	141.2	56.7	197.9	6.9	204.7
2006	134.1	59.6	193.7	6.1	199.8
2007	132.6	58.7	191.2	3.7	194.9
2008	125.8	66.8	192.7	1.8	194.5
2009	135.5	62.7	198.3	9.2	207.4
2010	120.0	60.4	183.4	9.1	192.5
2011	120.7	62.0	182.8	10.0	192.7
2012	115.7	64.0	179.6	9.7	189.3
2013	116.7	65.4	182.1	9.8	191.9

NOTE: For reporting purposes, Utility Delivery includes system sales end users and transportation end users by investor-owned and municipally-owned distribution companies. Other Delivery includes sales and transportation end users of deliveries by all others (pipelines, storage operators, etc.).

END USERS

TABLE 8-5
NATURAL GAS RESIDENTIAL END USERS BY STATE – 2013
(Thousands)

Division and State	Utility Delivery			Other Delivery	Total Residential End Users
	Sales	Transp.	TOTAL		
UNITED STATES	59,642.8	6,931.6	66,574.4	148.6	66,723.0
New England	2,381.1	4.4	2,385.5	0.0	2,385.5
Connecticut	512.1	1.4	513.5	0.0	513.5
Maine	24.8	0.0	24.8	0.0	24.8
Massachusetts	1,472.5	3.0	1,475.6	0.0	1,475.6
New Hampshire	98.7	0.0	98.7	0.0	98.7
Rhode Island	231.8	0.0	231.8	0.0	231.8
Vermont	41.2	0.0	41.2	0.0	41.2
Middle Atlantic	8,138.3	1,501.6	9,639.9	58.5	9,698.4
New Jersey	2,428.7	257.8	2,686.5	0.0	2,686.5
New York	3,464.1	921.6	4,385.7	1.2	4,386.9
Pennsylvania	2,245.5	322.2	2,567.8	57.3	2,625.1
East North Central	10,380.8	3,233.7	13,614.5	49.6	13,664.1
Illinois	3,545.1	287.9	3,833.0	5.2	3,838.2
Indiana	1,600.4	81.5	1,681.8	0.0	1,681.8
Michigan	2,941.9	230.0	3,171.9	8.4	3,180.3
Ohio	600.8	2,634.3	3,235.1	35.9	3,271.1
Wisconsin	1,692.6	0.0	1,692.6	0.0	1,692.6
West North Central	5,339.7	67.7	5,407.4	1.0	5,408.4
Iowa	895.0	0.0	895.0	0.4	895.4
Kansas	858.4	a.	858.4	0.1	858.6
Minnesota	1,458.7	0.0	1,458.7	0.5	1,459.1
Missouri	1,357.7	0.0	1,357.7	0.0	1,357.7
Nebraska	459.7	67.7	527.4	0.0	527.4
North Dakota	134.0	0.0	134.0	0.0	134.0
South Dakota	176.2	0.0	176.2	0.0	176.2
South Atlantic	5,381.7	1,773.7	7,155.4	10.8	7,166.2
Delaware	155.6	0.0	155.6	0.0	155.6
District of Columbia	129.6	17.1	146.7	0.0	146.7
Florida	679.2	14.6	693.8	0.4	694.2
Georgia	377.7	1,427.8	1,805.4	0.0	1,805.4
Maryland	842.7	246.7	1,089.4	9.9	1,099.3
North Carolina	1,161.4	0.0	1,161.4	0.0	1,161.4
South Carolina	593.3	0.0	593.3	0.0	593.3
Virginia	1,102.6	67.5	1,170.2	0.0	1,170.2
West Virginia	339.5	a.	339.5	0.6	340.1
East South Central	3,033.9	25.8	3,059.7	6.2	3,065.9
Alabama	766.0	0.0	766.0	0.0	766.0
Kentucky	734.5	25.8	760.3	0.2	760.6
Mississippi	439.5	0.0	439.5	5.8	445.3
Tennessee	1,094.0	0.0	1,094.0	0.1	1,094.1
West South Central	6,760.3	0.0	6,760.3	20.1	6,780.4
Arkansas	522.6	0.0	522.6	0.1	522.7
Louisiana	901.6	0.0	901.6	a.	901.6
Oklahoma	928.6	0.0	928.6	3.4	932.0
Texas	4,407.5	0.0	4,407.5	16.6	4,424.1
Mountain	5,803.2	41.5	5,844.7	1.3	5,846.0
Arizona	1,172.0	0.0	1,172.0	a.	1,172.0
Colorado	1,672.3	a.	1,672.3	0.0	1,672.3
Idaho	359.9	0.0	359.9	0.0	359.9
Montana	260.4	0.5	260.8	1.3	262.1
Nevada	794.2	0.0	794.2	0.0	794.2
New Mexico	572.1	0.1	572.2	a.	572.2
Utah	854.4	0.0	854.4	0.0	854.4
Wyoming	117.9	40.9	158.9	a.	158.9
Pacific	12,424.0	283.1	12,707.1	1.2	12,708.2
Alaska	123.2	0.0	123.2	1.2	124.4
California	10,471.8	283.1	10,754.9	0.0	10,754.9
Hawaii	26.4	0.0	26.4	0.0	26.4
Oregon	700.2	0.0	700.2	0.0	700.2
Washington	1,102.3	0.0	1,102.3	0.0	1,102.3

a. – Less than 50

END USERS

TABLE 8-6
NATURAL GAS COMMERCIAL END USERS BY STATE – 2013
(Thousands)

Division and State	Utility Delivery			Other Delivery	Total Commercial End Users
	Sales	Transp.	TOTAL		
UNITED STATES	4,469.2	878.6	5,347.8	14.2	5,361.9
New England	225.4	32.2	257.7	a.	257.7
Connecticut	49.0	6.5	55.5	0.0	55.5
Maine	9.5	1.9	11.4	0.0	11.4
Massachusetts	125.1	19.2	144.3	a.	144.3
New Hampshire	14.7	2.6	17.3	0.0	17.3
Rhode Island	21.7	2.0	23.7	0.0	23.7
Vermont	5.4	0.0	5.4	0.0	5.4
Middle Atlantic	602.9	238.2	841.0	4.4	845.4
New Jersey	185.0	51.7	236.7	0.0	236.7
New York	247.9	133.2	381.1	a.	381.1
Pennsylvania	170.0	53.2	223.2	4.4	227.6
East North Central	777.4	347.9	1,125.3	3.5	1,128.7
Illinois	225.4	56.8	282.2	0.5	282.7
Indiana	139.6	19.4	159.0	0.0	159.0
Michigan	213.2	37.5	250.6	0.4	251.0
Ohio	33.5	233.1	266.6	2.6	269.2
Wisconsin	165.7	1.1	166.8	0.0	166.8
West North Central	537.0	25.9	562.9	0.2	563.1
Iowa	97.3	1.7	99.0	a.	99.0
Kansas	78.4	6.5	84.9	a.	84.9
Minnesota	135.1	0.3	135.5	0.1	135.6
Missouri	141.0	1.4	142.5	a.	142.5
Nebraska	42.4	15.6	58.0	a.	58.0
North Dakota	19.8	0.1	19.9	0.0	19.9
South Dakota	22.9	0.3	23.2	0.0	23.2
South Atlantic	442.0	153.6	595.6	1.5	597.1
Delaware	12.8	0.3	13.1	0.1	13.2
District of Columbia	6.6	3.3	10.0	0.0	10.0
Florida	40.4	24.2	64.6	0.2	64.8
Georgia	36.6	89.5	126.1	0.0	126.1
Maryland	51.7	24.3	76.0	1.1	77.1
North Carolina	118.1	0.1	118.3	0.0	118.3
South Carolina	55.9	0.1	56.0	a.	56.0
Virginia	86.6	10.9	97.5	a.	97.5
West Virginia	33.3	0.8	34.1	0.1	34.3
East South Central	328.6	4.7	333.3	0.8	334.2
Alabama	67.0	0.1	67.1	0.0	67.1
Kentucky	81.3	4.5	85.8	0.1	85.9
Mississippi	49.3	a.	49.4	0.7	50.1
Tennessee	130.9	0.1	131.0	a.	131.1
West South Central	526.5	7.5	534.1	3.3	537.4
Arkansas	68.1	0.5	68.6	0.2	68.8
Louisiana	59.0	0.1	59.1	0.1	59.2
Oklahoma	90.4	4.4	94.8	0.6	95.4
Texas	309.0	2.5	311.5	2.5	314.0
Mountain	445.9	11.8	457.7	0.3	458.0
Arizona	56.3	0.3	56.6	a.	56.6
Colorado	149.8	0.3	150.1	a.	150.1
Idaho	39.7	a.	39.7	0.0	39.7
Montana	34.0	0.6	34.6	0.3	34.9
Nevada	41.5	0.2	41.7	0.0	41.7
New Mexico	46.3	3.8	50.2	0.0	50.2
Utah	64.0	0.2	64.1	a.	64.1
Wyoming	14.2	6.4	20.6	0.0	20.6
Pacific	583.5	56.8	640.2	0.2	640.4
Alaska	13.0	0.1	13.0	0.2	13.2
California	387.8	56.5	444.3	a.	444.3
Hawaii	2.6	0.0	2.6	0.0	2.6
Oregon	79.2	a.	79.3	0.0	79.3
Washington	100.8	0.1	100.9	0.0	100.9

a – Less than 50