

REVENUES

TABLE 7-4
GAS INDUSTRY TRANSPORTATION REVENUE
BY STATE 2009 - 2014
(\$ Thousands)

Division and States	2009	2010	2011	2012	2013	2014
UNITED STATES	\$6,435,184	\$7,363,745	\$7,512,030	\$7,858,535	\$8,819,018	\$9,488,910
New England	305,508	332,501	397,967	409,212	492,108	508,201
Connecticut	85,275	78,631	90,529	101,334	113,452	103,747
Maine	18,569	19,185	14,319	19,050	20,471	19,432
Massachusetts	166,410	199,237	250,702	243,422	306,841	320,481
New Hampshire	15,924	14,661	17,532	18,881	19,996	22,998
Rhode Island	19,073	20,501	24,650	26,526	31,347	41,543
Vermont	257	286	235	0	0	0
Middle Atlantic	1,800,346	2,321,806	2,200,150	2,300,327	2,511,694	2,704,836
New Jersey	354,423	441,700	476,468	499,416	598,880	610,850
New York	1,037,503	1,468,968	1,304,532	1,320,848	1,372,255	1,450,124
Pennsylvania	408,419	411,138	419,149	480,063	540,559	643,863
East North Central	1,830,982	2,008,427	2,094,525	2,170,004	2,411,157	2,576,642
Illinois	382,298	392,288	393,695	398,918	468,168	509,789
Indiana	145,902	132,491	137,956	140,348	144,441	154,195
Michigan	219,888	284,438	298,954	334,770	334,700	341,560
Ohio	1,009,091	1,116,630	1,184,703	1,210,307	1,375,672	1,481,240
Wisconsin	73,802	82,580	79,218	85,661	88,176	89,858
West North Central	236,474	244,771	280,185	268,321	303,026	325,557
Iowa	40,631	41,204	43,070	45,831	50,661	58,027
Kansas	61,033	61,176	84,730	61,343	77,779	80,113
Minnesota	25,158	33,330	44,168	40,458	43,920	46,402
Missouri	43,954	42,112	43,263	47,021	47,888	61,467
Nebraska	55,705	54,311	52,900	61,304	67,710	65,520
North Dakota	1,545	2,294	2,411	2,372	2,559	2,650
South Dakota	8,448	10,344	9,644	9,993	12,509	11,379
South Atlantic	999,583	1,034,831	1,105,676	1,151,631	1,244,531	1,326,344
Delaware	10,549	10,638	13,370	14,495	15,724	16,061
District of Columbia	65,060	65,941	61,199	58,735	65,829	73,818
Florida	132,550	143,991	148,868	161,450	163,686	184,880
Georgia	391,143	392,142	410,525	413,345	415,496	419,610
Maryland	165,186	175,173	203,501	208,088	242,676	280,286
North Carolina	88,888	89,779	95,623	121,865	167,536	176,510
South Carolina	39,417	38,028	38,921	31,641	25,781	18,888
Virginia	85,584	94,808	107,982	116,877	121,896	128,752
West Virginia	21,207	24,332	25,687	25,136	25,906	27,540
East South Central	165,729	173,117	171,425	179,510	184,783	195,516
Alabama	66,159	66,525	64,148	73,430	77,040	77,056
Kentucky	43,133	50,622	51,039	51,898	55,117	59,232
Mississippi	19,450	15,647	16,278	15,424	12,703	15,849
Tennessee	36,988	40,324	39,962	38,757	39,923	43,378
West South Central	303,252	411,145	427,227	421,270	473,919	671,597
Arkansas	55,938	22,150	24,557	25,592	28,197	30,446
Louisiana	73,189	92,995	74,898	66,101	53,645	68,254
Oklahoma	62,214	56,818	53,597	51,325	49,317	58,111
Texas	111,912	239,181	274,175	278,252	342,761	514,786
Mountain	223,649	232,992	190,047	207,961	229,654	248,695
Arizona	20,210	23,179	25,233	29,604	34,422	36,708
Colorado	88,276	100,182	54,602	58,791	66,459	75,608
Idaho	8,883	8,496	8,688	9,524	10,339	9,962
Montana	24,282	20,214	22,465	22,130	24,171	26,853
Nevada	31,888	28,258	26,605	31,374	31,474	32,077
New Mexico	14,882	15,954	16,693	18,231	19,121	18,618
Utah	11,038	11,385	11,122	11,713	13,989	17,724
Wyoming	24,190	25,324	24,638	26,593	29,678	31,144
Pacific	569,660	604,155	644,828	750,299	968,146	931,523
Alaska	8,755	7,951	13,796	12,704	133,811	12,563
California	505,335	538,864	571,012	676,147	770,031	856,180
Hawaii	0	0	0	0	0	0
Oregon	18,403	19,564	21,269	20,900	21,132	21,822
Washington	37,167	37,775	38,751	40,548	43,172	40,957

REVENUES

TABLE 7-5
GAS UTILITY INDUSTRY TRANSPORTATION REVENUE BY STATE AND CLASS OF SERVICE - 2014
(\$ Thousands)

Division and State	TOTAL	Residential	Commercial	Industrial	Electric Generation
UNITED STATES	\$9,488,910	\$3,051,146	\$3,353,863	\$2,100,077	\$983,824
New England	508,201	11,872	322,890	160,588	12,852
Connecticut	103,747	7,231	55,100	31,887	9,530
Maine	19,432	0	9,548	9,315	569
Massachusetts	320,481	4,640	216,105	97,029	2,707
New Hampshire	22,998	0	13,313	9,685	0
Rhode Island	41,543	0	28,824	12,672	47
Vermont	0	0	0	0	0
Middle Atlantic	2,704,836	1,101,164	1,115,921	323,038	164,713
New Jersey	610,850	125,900	345,980	88,691	50,279
New York	1,450,124	774,723	500,297	78,069	97,035
Pennsylvania	643,863	200,540	269,644	156,279	17,400
East North Central	2,576,642	1,269,643	778,938	463,055	65,006
Illinois	509,789	167,823	221,124	110,185	10,657
Indiana	154,195	18,507	66,304	59,621	9,763
Michigan	341,560	98,598	118,469	100,622	23,872
Ohio	1,481,240	984,716	355,207	134,411	6,906
Wisconsin	89,858	0	17,833	58,216	13,808
West North Central	325,557	23,479	88,357	191,302	22,418
Iowa	58,027	0	10,714	46,686	627
Kansas	80,113	17	13,958	63,193	2,945
Minnesota	46,402	0	10,450	21,429	14,523
Missouri	61,467	0	29,351	29,323	2,793
Nebraska	65,520	23,462	21,892	18,634	1,531
North Dakota	2,650	0	654	1,996	0
South Dakota	11,379	0	1,338	10,041	0
South Atlantic	1,326,344	509,276	484,005	215,117	117,946
Delaware	16,061	0	8,140	7,921	0
District of Columbia	73,818	19,541	54,277	0	0
Florida	184,880	4,900	121,460	47,661	10,859
Georgia	419,610	318,104	88,191	13,030	285
Maryland	280,286	126,156	133,729	17,735	2,666
North Carolina	176,510	0	8,536	82,088	85,886
South Carolina	18,888	0	3,218	15,406	263
Virginia	128,752	40,575	50,311	21,792	16,074
West Virginia	27,540	1	16,143	9,483	1,913
East South Central	195,516	9,084	41,566	131,773	13,093
Alabama	77,056	0	22,510	47,392	7,154
Kentucky	59,232	9,084	10,836	37,268	2,045
Mississippi	15,849	0	1,429	11,103	3,318
Tennessee	43,378	0	6,792	36,011	576
West South Central	671,597	0	92,593	195,414	383,589
Arkansas	30,446	0	15,018	15,292	135
Louisiana	68,254	0	3,442	55,430	9,382
Oklahoma	58,111	0	20,961	25,865	11,285
Texas	514,786	0	53,172	98,827	362,787
Mountain	248,695	15,365	79,834	116,297	37,198
Arizona	36,708	0	13,752	17,368	5,588
Colorado	75,608	53	5,867	61,758	7,930
Idaho	9,962	0	2,289	7,315	358
Montana	26,853	157	16,609	7,616	2,470
Nevada	32,077	0	11,381	4,858	15,838
New Mexico	18,618	34	14,596	3,208	780
Utah	17,724	0	4,917	8,597	4,210
Wyoming	31,144	15,121	10,423	5,577	24
Pacific	931,523	111,262	349,759	303,492	167,009
Alaska	12,563	0	5,404	0	7,159
California	856,180	111,262	335,988	257,306	151,625
Hawaii	0	0	0	0	0
Oregon	21,822	0	1,688	18,746	1,388
Washington	40,957	0	6,680	27,440	6,837

SECTION 8 END USERS

	<u>2014</u>	<u>% Change 2014/2013</u>
GAS INDUSTRY SALES CUSTOMERS (Thousands)	64,893.0	+ 0.8
Residential	60,222.7	+ 0.7
Commercial	4,533.7	+ 1.1
Industrial	122.2	- 0.8

END USERS

TABLE 8-1
GAS INDUSTRY SALES CUSTOMERS BY CLASS OF SERVICE
1996-2014
(Thousands)

Year	TOTAL	Residential	Commercial	Industrial ^a	Other
1996	60,043.7	55,222.3	4,642.6	176.5	2.4
1997	61,013.1	55,934.2	4,880.9	195.5	2.5
1998	61,528.1	56,517.2	4,824.6	182.8	3.4
1999	60,777.6	56,016.5	4,599.4	159.0	2.8
2000	61,262.3	56,493.5	4,609.8	156.7	2.3
2001	61,384.5	56,680.0	4,545.5	156.4	2.6
2002	62,034.2	57,292.7	4,590.0	149.2	2.4
2003	62,609.9	57,802.0	4,661.0	144.6	2.4
2004	63,296.5	58,501.1	4,641.0	151.8	2.6
2005	64,395.0	59,568.9	4,678.3	145.6	2.3
2006	65,019.5	60,146.5	4,733.5	137.7	1.8
2007	65,388.9	60,534.2	4,718.1	134.8	1.8
2008	65,486.8	60,654.2	4,702.5	128.1	2.1
2009	65,146.9	60,343.5	4,659.3	142.0	2.0
2010	64,960.2	60,246.4	4,582.4	129.4	2.1
2011	65,087.7	60,405.1	4,555.5	125.0	2.2
2012	64,668.6	60,020.1	4,518.2	122.1	8.3
2013	64,406.0	59,788.4	4,482.4	123.2	12.1
2014	64,893.0	60,222.7	4,533.7	122.2	14.4

^aElectric generation end users are included in the Industrial category.

END USERS

TABLE 8-2
NATURAL GAS RESIDENTIAL END USERS
1996-2014
(Thousands)

Year	Utility Delivery			Other Delivery	Total Residential End Users
	Sales	Transp.	TOTAL		
1996	52,918.1	41.4	52,959.5	2,304.2	55,263.7
1997	53,725.9	252.8	53,978.7	2,208.2	56,187.0
1998	54,319.5	800.3	55,119.8	2,198.7	57,318.5
1999	55,388.3	2,198.6	57,586.9	629.1	58,216.0
2000	56,274.9	2,978.3	59,253.2	218.7	59,471.9
2001	55,498.2	3,572.7	59,070.9	1,181.8	60,252.7
2002	56,935.1	3,874.4	60,782.4	357.6	61,140.0
2003	56,288.1	4,055.8	60,344.0	1,513.9	61,857.9
2004	56,837.5	3,968.0	60,805.5	1,663.6	62,469.1
2005	57,631.2	3,832.5	61,463.7	1,938.3	63,402.0
2006	58,623.8	4,238.8	62,862.6	1,523.4	64,386.0
2007	60,428.3	4,329.5	64,820.8	106.4	64,927.2
2008	60,401.4	4,599.4	65,000.8	253.1	65,254.0
2009	60,211.0	4,969.0	65,180.0	136.7	65,316.7
2010	60,116.1	5,271.3	65,387.4	134.4	65,521.8
2011	60,274.3	5,530.0	65,804.3	134.2	65,938.5
2012	59,883.1	6,603.9	66,487.0	137.5	66,624.5
2013	59,642.8	6,931.6	66,574.4	148.6	66,723.0
2014	60,063.9	7,004.5	67,068.4	159.3	67,227.8

NOTE: For reporting purposes, Utility Delivery includes system sales end users and transportation end users by investor-owned and municipally-owned distribution companies. Other Delivery includes sales and transportation end users of deliveries by all others (pipelines, storage operators, etc.).

TABLE 8-3
NATURAL GAS COMMERCIAL END USERS
1996-2014
(Thousands)

Year	Utility Delivery			Other Delivery	Total Commercial End Users
	Sales	Transp.	TOTAL		
1996	4,432.6	77.0	4,509.6	210.6	4,720.2
1997	4,683.1	121.9	4,805.0	199.4	5,004.4
1998	4,630.3	219.0	4,849.3	196.0	5,045.2
1999	4,523.5	409.5	4,933.1	77.0	5,010.1
2000	4,580.2	479.6	5,059.8	30.7	5,090.5
2001	4,409.1	480.8	4,889.9	140.2	5,030.1
2002	4,546.8	469.6	5,016.4	43.4	5,059.7
2003	4,505.6	487.4	4,993.0	157.9	5,150.9
2004	4,472.1	492.3	4,964.5	171.5	5,136.0
2005	4,490.5	494.2	4,984.7	193.5	5,178.2
2006	4,582.6	536.6	5,119.2	155.6	5,274.9
2007	4,709.3	587.2	5,296.5	9.1	5,305.6
2008	4,680.8	604.5	5,285.3	22.0	5,307.3
2009	4,646.2	661.2	5,307.4	13.7	5,321.2
2010	4,569.8	716.0	5,285.8	13.3	5,299.1
2011	4,543.8	763.2	5,307.0	12.4	5,319.4
2012	4,506.0	836.7	5,342.7	12.9	5,355.6
2013	4,469.2	878.6	5,347.8	14.2	5,361.9
2014	4,519.1	883.9	5,403.0	16.0	5,419.0

NOTE: For reporting purposes, Utility Delivery includes system sales end users and transportation end users by investor-owned and municipally-owned distribution companies. Other Delivery includes sales and transportation end users of deliveries by all others (pipelines, storage operators, etc.).

END USERS

TABLE 8-4
NATURAL GAS INDUSTRIAL END USERS
1996-2014
(Thousands)

Year	Utility Delivery			Other Delivery	Total Industrial End Users
	Sales	Transp.	TOTAL		
1996	170.2	23.6	193.8	7.7	201.5
1997	186.4	42.1	228.6	6.2	234.8
1998	172.1	47.1	219.2	7.0	226.2
1999	154.3	69.6	223.9	4.4	228.3
2000	151.9	77.2	229.1	4.5	233.6
2001	150.1	60.6	210.7	5.3	216.1
2002	145.6	59.9	205.5	5.1	210.6
2003	139.1	58.4	197.6	7.9	205.4
2004	147.3	58.0	205.3	6.9	212.2
2005	141.2	56.7	197.9	6.9	204.7
2006	134.1	59.6	193.7	6.1	199.8
2007	132.6	58.7	191.2	3.7	194.9
2008	125.8	66.8	192.7	1.8	194.5
2009	135.5	62.7	198.3	9.2	207.4
2010	120.0	60.4	183.4	9.1	192.5
2011	120.7	62.0	182.8	10.0	192.7
2012	115.7	64.0	179.6	9.7	189.3
2013	116.7	65.4	182.1	9.8	191.9
2014	116.5	66.0	182.5	9.6	192.1

NOTE: For reporting purposes, Utility Delivery includes system sales end users and transportation end users by investor-owned and municipally-owned distribution companies. Other Delivery includes sales and transportation end users of deliveries by all others (pipelines, storage operators, etc.).

END USERS

TABLE 8-5
NATURAL GAS RESIDENTIAL END USERS BY STATE – 2014
(Thousands)

Division and State	Utility Delivery			Other Delivery	Total Residential End Users
	Sales	Transp.	TOTAL		
UNITED STATES	60,063.9	7,004.5	67,068.4	159.3	67,227.8
New England	2,380.7	5.5	2,386.2	0.0	2,386.2
Connecticut	521.5	1.2	522.7	0.0	522.7
Maine	27.0	0.0	27.0	0.0	27.0
Massachusetts	1,457.1	4.3	1,461.4	0.0	1,461.4
New Hampshire	99.1	0.0	99.1	0.0	99.1
Rhode Island	233.8	0.0	233.8	0.0	233.8
Vermont	42.2	0.0	42.2	0.0	42.2
Middle Atlantic	8,284.3	1,468.7	9,753.0	68.1	9,821.1
New Jersey	2,482.3	223.0	2,705.3	0.0	2,705.3
New York	3,502.0	902.9	4,404.8	1.2	4,406.0
Pennsylvania	2,300.1	342.8	2,642.9	66.9	2,709.8
East North Central	10,493.5	3,199.9	13,693.4	50.9	13,744.4
Illinois	3,565.1	298.2	3,863.3	5.2	3,868.5
Indiana	1,618.8	74.4	1,693.3	0.0	1,693.3
Michigan	2,976.7	207.5	3,184.2	8.6	3,192.8
Ohio	626.9	2,619.9	3,246.7	37.1	3,283.9
Wisconsin	1,705.9	0.0	1,705.9	0.0	1,705.9
West North Central	5,368.4	67.7	5,436.1	0.8	5,436.9
Iowa	900.4	0.0	900.4	0.0	900.4
Kansas	860.8	0.0	860.8	0.3	861.1
Minnesota	1,472.2	0.0	1,472.2	0.5	1,472.7
Missouri	1,363.3	0.0	1,363.3	0.0	1,363.3
Nebraska	454.7	67.7	522.4	0.0	522.4
North Dakota	138.0	0.0	138.0	0.0	138.0
South Dakota	179.0	0.0	179.0	0.0	179.0
South Atlantic	5,380.5	1,786.2	7,166.7	10.8	7,177.5
Delaware	158.5	0.0	158.5	0.0	158.5
District of Columbia	129.9	17.9	147.9	0.0	147.9
Florida	687.8	15.3	703.1	0.4	703.5
Georgia	315.6	1,440.3	1,755.8	0.0	1,755.8
Maryland	848.5	242.9	1,091.5	9.8	1,101.3
North Carolina	1,183.2	0.0	1,183.2	0.0	1,183.2
South Carolina	604.7	0.0	604.7	0.0	604.7
Virginia	1,114.2	69.7	1,183.9	0.0	1,183.9
West Virginia	338.1	0.0	338.1	0.6	338.7
East South Central	3,049.8	24.6	3,074.5	6.2	3,080.7
Alabama	769.4	0.0	769.4	0.0	769.4
Kentucky	735.2	24.6	759.9	0.2	760.1
Mississippi	438.6	0.0	438.6	5.8	444.4
Tennessee	1,106.5	0.0	1,106.5	0.1	1,106.7
West South Central	6,834.7	0.0	6,834.7	20.2	6,854.9
Arkansas	549.0	0.0	549.0	0.1	549.0
Louisiana	899.4	0.0	899.4	0.0	899.4
Oklahoma	933.6	0.0	933.6	3.7	937.2
Texas	4,452.8	0.0	4,452.8	16.5	4,469.3
Mountain	5,919.6	43.1	5,962.7	1.2	5,963.8
Arizona	1,186.8	0.0	1,186.8	0.0	1,186.8
Colorado	1,690.6	0.0	1,690.6	0.0	1,690.6
Idaho	367.4	0.0	367.4	0.0	367.4
Montana	264.2	0.5	264.7	1.1	265.8
Nevada	809.0	0.0	809.0	0.0	809.0
New Mexico	614.2	0.1	614.3	0.0	614.3
Utah	869.1	0.0	869.1	0.0	869.1
Wyoming	118.4	42.5	160.9	0.0	160.9
Pacific	12,352.3	408.7	12,761.1	1.2	12,762.3
Alaska	125.2	0.0	125.2	1.2	126.4
California	10,373.0	408.7	10,781.7	0.0	10,781.7
Hawaii	28.9	0.0	28.9	0.0	28.9
Oregon	707.0	0.0	707.0	0.0	707.0
Washington	1,118.2	0.0	1,118.2	0.0	1,118.2

a. – Less than 50

END USERS

TABLE 8-6
NATURAL GAS COMMERCIAL END USERS BY STATE – 2014
(Thousands)

Division and State	Utility Delivery			Other Delivery	Total Commercial End Users
	Sales	Transp.	TOTAL		
UNITED STATES	4,519.1	883.9	5,403.0	16.0	5,419.0
New England	224.3	30.6	254.9	0.0	254.9
Connecticut	51.6	5.0	56.6	0.0	56.6
Maine	9.9	2.0	11.8	0.0	11.8
Massachusetts	120.8	18.8	139.6	0.0	139.6
New Hampshire	14.5	2.9	17.4	0.0	17.4
Rhode Island	21.9	2.0	23.9	0.0	23.9
Vermont	5.6	0.0	5.6	0.0	5.6
Middle Atlantic	622.0	241.8	863.9	5.8	869.7
New Jersey	186.6	53.5	240.1	0.0	240.1
New York	257.4	132.5	389.9	0.0	389.9
Pennsylvania	178.1	55.8	233.9	5.8	239.7
East North Central	794.9	346.4	1,141.3	3.4	1,144.8
Illinois	234.6	59.3	293.9	0.5	294.4
Indiana	140.2	19.4	159.6	0.0	159.6
Michigan	218.9	33.9	252.8	0.4	253.1
Ohio	34.5	232.7	267.2	2.6	269.8
Wisconsin	166.8	1.2	167.9	0.0	167.9
West North Central	539.2	26.5	565.7	0.2	565.9
Iowa	97.4	1.8	99.2	0.0	99.2
Kansas	79.1	6.6	85.7	0.1	85.9
Minnesota	135.8	0.5	136.3	0.1	136.4
Missouri	141.5	1.5	143.0	0.0	143.0
Nebraska	41.5	15.7	57.2	0.0	57.2
North Dakota	20.6	0.1	20.7	0.0	20.7
South Dakota	23.3	0.3	23.6	0.0	23.6
South Atlantic	442.6	156.6	599.2	1.5	600.6
Delaware	12.9	0.4	13.3	0.1	13.4
District of Columbia	6.7	3.4	10.0	0.0	10.0
Florida	41.3	26.0	67.3	0.2	67.5
Georgia	31.8	90.7	122.6	0.0	122.6
Maryland	52.9	23.9	76.7	1.1	77.8
North Carolina	120.0	0.1	120.1	0.0	120.1
South Carolina	56.1	0.1	56.2	0.0	56.2
Virginia	87.5	11.3	98.7	0.0	98.7
West Virginia	33.4	0.8	34.2	0.1	34.3
East South Central	328.9	4.6	333.5	0.9	334.4
Alabama	67.7	0.1	67.8	0.0	67.8
Kentucky	81.0	4.3	85.3	0.1	85.3
Mississippi	49.4	0.0	49.5	0.8	50.2
Tennessee	130.9	0.1	130.9	0.1	131.0
West South Central	529.3	7.8	537.2	3.7	540.8
Arkansas	68.3	0.5	68.8	0.2	69.0
Louisiana	58.4	0.1	58.5	0.1	58.6
Oklahoma	90.9	4.5	95.4	0.6	96.0
Texas	311.7	2.7	314.4	2.8	317.2
Mountain	454.0	12.0	466.1	0.3	466.4
Arizona	56.3	0.3	56.6	0.0	56.6
Colorado	149.9	0.3	150.2	0.0	150.2
Idaho	40.2	0.0	40.2	0.0	40.2
Montana	34.3	0.6	34.9	0.3	35.2
Nevada	42.2	0.2	42.3	0.0	42.3
New Mexico	51.8	3.9	55.7	0.0	55.7
Utah	64.9	0.2	65.1	0.0	65.1
Wyoming	14.5	6.4	20.9	0.0	20.9
Pacific	583.8	57.5	641.3	0.2	641.5
Alaska	13.1	0.1	13.2	0.2	13.4
California	385.9	57.2	443.1	0.0	443.1
Hawaii	2.8	0.0	2.8	0.0	2.8
Oregon	80.4	0.1	80.5	0.0	80.5
Washington	101.6	0.1	101.7	0.0	101.7

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